

From: [Spencer Swayze](#)
To: [John Mullet](#); [William Rooney](#); bmccutchen@tamu.edu; pschuerman@tamu.edu
Subject: 29th Symposium
Date: Tuesday, April 24, 2007 8:31:38 AM

John & Bill,

I saw your names on a presentation at the 29th Symposium next week. I was curious if you and anyone else from TAMUS would be available for dinner on Sunday evening. I look forward to seeing you next week.

Best regards,

Spencer Swayze
(805) 407-8799

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Texas Agricultural Experiment Station
THE TEXAS A&M UNIVERSITY SYSTEM

Quarterly Report Format

Prepared by
Date

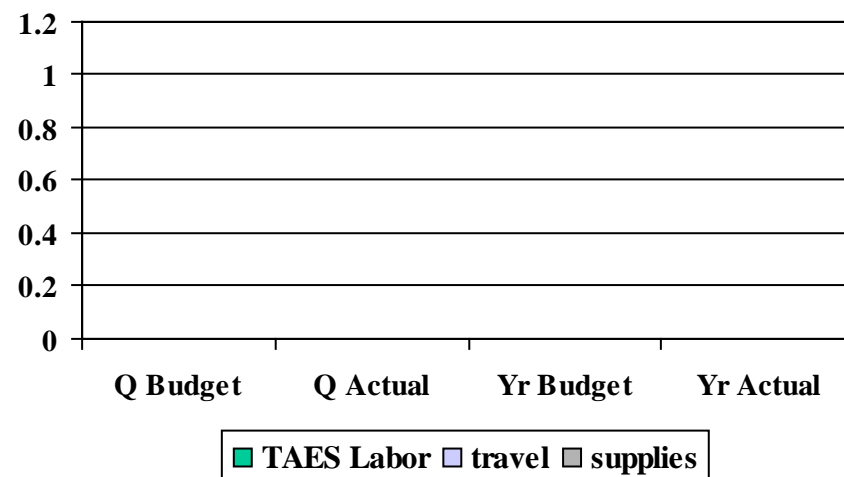
Concept and Goals

- Concept

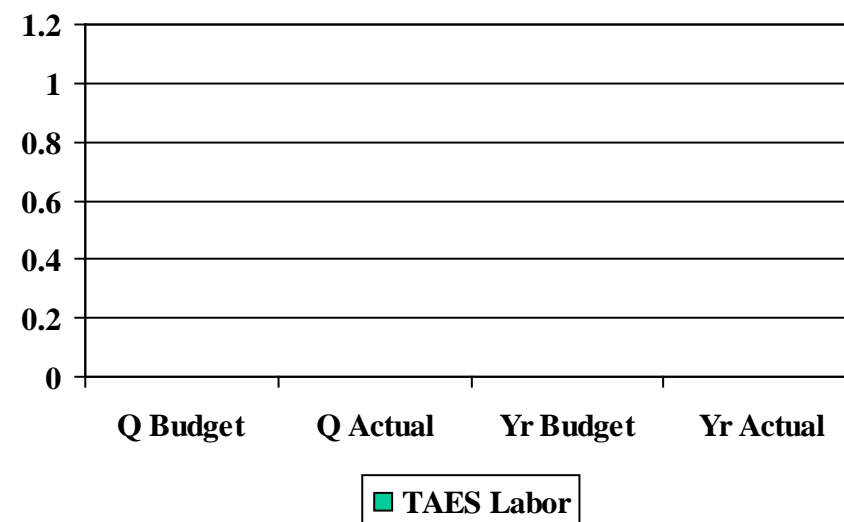
- Goals

FTEs and Budget Projected vs. Actual

Dollars



FTEs



Action Items and Deliverables for the Period

Action Item or Deliverable	Expected Finish	Actual Finish

Key Milestones or Deliverables for the Period

Technical Highlights

Results

Milestones and Deliverables Next 4 Quarters

- Quarter 1
- Quarter 2
- Quarter 3
- Quarter 4

Research Plan

Timeline Summary

Time to achieve Milestone	1	2	3	4	5	6	7	8	9	10	11	12
Milestone 1												
Milestone 2												
Milestone 3												
Etc.												

- Filings during the period

- Applications in progress



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Issue Resolution and Decision Making Slides

- Issue

Actual	Expected
<ul style="list-style-type: none"> ■ What is happening 	<ul style="list-style-type: none"> ■ What should be happening

- Issue

Needs
<ul style="list-style-type: none"> ■

Wants
<ul style="list-style-type: none"> ■

Summary of Decisions to be Made

Options

Recommendations

Resources Required

Plan and Schedule

Action Items	Who	When

From: [Spencer Swayze](#)
To: [William Rooney](#)
Subject: Agreement
Date: Sunday, October 14, 2007 9:12:08 PM

Bill,

Will you have time to chat sometime on Monday or Tuesday regarding the consulting agreement?
Please let me know. I look forward to speaking with you again soon.

Best regards,

Spencer Swayze

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From: [Steven Thomas](#)
To: [Bill Rooney](#)
Subject: biomass sample processing at TAMU
Date: Monday, November 26, 2007 5:23:48 PM
Importance: High

Hi Bill,

Bonnie tells me that Pete has spoken with you about the possibility of having biomass samples sent to TAMU for drying, milling and NIR spectral analysis. That idea was generally acceptable to you, I hear, but you were going to check on how best for us to pay for that work - either off the grant, or as piece work. Have you resolved that issue yet, and can you give me a price per sample that you'd like to charge us, please?

Bonnie is anxious to know where she should be directing people to send their biomass samples to, so if you can give me some solid guidance on this, I'd be grateful.

Hope your Turkey Day was great! I guess we'll see you here in a couple of weeks, eh?

Regards, Steve

Steven R. Thomas, Ph.D.
Director of Bioproducts
Ceres, Inc.
1535 Rancho Conejo Blvd.
Thousand Oaks, CA 91320

ph: (805) 376-6514
cell: (805) 807-6412
email: sthomas@ceres-inc.com
web: <http://www.ceres.net>

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From: [Steven Thomas](#)
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Date: Monday, November 26, 2007 5:23:48 PM
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Regards, Steve

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From: [Spencer Swayze](#)
To: bridges@tamu.edu; [Kimberly Norton](#)
Cc: [Bob Avant](#); [Bill Rooney](#); [John Mullet](#); [Edgar Haro](#); [Peter Mascia](#)
Subject: Ceres - TAES Implementation Teleconferences
Date: Wednesday, October 03, 2007 12:19:47 PM

Brenda and Kim,

I hope this message finds you well. I spoke with Bob Avant this morning regarding scheduling initial introductory calls to the Ceres - TAES sorghum program. He suggested that I have the two of you work on scheduling these calls. The purpose of the introductory calls will be two-fold:

- 1) Introduce Ceres and TAES researchers so that they may begin communicating as necessary
- 2) Discuss logistics of communication and data/information exchange

These teleconferences may also be a good opportunity to discuss the broad objectives of the research program. These should be held as soon as possible so that we can put in place the appropriate structure to implement the program effectively. I think it may be beneficial to have John Mullet and Bill Rooney weigh in on what they feel they would like to cover in the introductory calls. I have cc'ed them on this email. I think it may also be beneficial to break these teleconferences into groups of components based on the technical plan, but I am open to suggestions on this matter. The components I would suggest are posted below. Please let me know if you have any feedback.

I would anticipate that there may be components of these initial meetings that do not require all of the names listed above. I anticipate that the calls could be completed within a two hour timeframe. Please also note that John Bouck is our Director of Information Technology, so he will be on the calls to understand how we manage data/information exchange. Please let me know if you have any suggestions and thanks for your help with this project.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.

sswayze@ceres-inc.com

Office: (805) 376-6508

Mobile: (805) 407-8799

www.ceres.net

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From: [Walter Nelson](#)
To: [John Mullet](#)
Cc: [Bonnie Hames](#); [Bill Rooney](#)
Subject: Ceres visit
Date: Friday, October 12, 2007 6:20:58 PM

Thanks John,

The trip back went well. Thanks to both you and Bill as well for the visit. We appreciated the time you guys set aside for us, learned a lot and had a great time. Both Bonnie and I are excited about moving forward on the collaboration.

I spoke to Bonnie yesterday and I know she set off right away with writing up an outline for the grant. I imagine you'll hear from her soon about the submission.

Best regards,

Walter

-----Original Message-----

From: John Mullet [<mailto:jmullet@tamu.edu>]
Sent: Friday, October 12, 2007 5:47 AM
To: Bonnie Hames; Walter Nelson
Subject:

Bonnie and Water,

Thanks for meeting with us this week and for giving an excellent seminar. I look forward to working with you on the DOE-NRI submission and composition analysis going forward.

Hope you trip back went smoothly,

Regards,

John

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From: [Spencer Swayze](#)
To: [Howell, Bill](#); [McCutchen, Bill](#); [Riddle, David](#); [Peter Schuerman](#); [Hussey, Mark](#); [John Mullet](#); [wlr@tamu.edu](#)
Cc: [Peter Mascia](#); [Steven Bobzin](#); [Steven Thomas](#); [Denichiro Otsuga](#); [Clint Johnson](#); [Richard Flavell](#)
Subject: CERES-TAMU
Date: Wednesday, January 24, 2007 5:14:51 PM

Bill et al.,

First and foremost, on behalf of Ceres, I want to thank the TAMU team for a very productive meeting at Ceres on Monday. We very much enjoyed the dialogue and look forward to moving our collaboration discussions to the next step. As discussed, I created a list of the broad topics that will require additional internal discussions by both parties as we move forward. Please let me know if we have failed to mention anything below.

We are in the process of addressing these topics internally and look forward to providing you with our perspective within the next week. As discussed, we look forward to receiving your

We would propose that this occur via teleconference within the next two weeks. In addition, we will plan to have a complete term sheet to you and your team within the next two weeks.

On a separate note, Clint Johnson and I will be at the Texas Seed Trade Association meeting February 4-6. We would enjoy the opportunity to get together for lunch or dinner with those from your group who will be in attendance. Please let me know if there is a time that will work for you.

I want to close by thanking you again for the productive meeting. We are very impressed with all of the opportunities that come from a relationship with Texas A&M University. We believe that this working relationship has a lot of potential and we are excited about the contemplated future CERES-TAMU Sponsored Research Collaboration. If you have any questions or comments, please do not hesitate to contact me. My office and mobile number are posted below.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com

Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

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From: [Spencer Swayze](#)
To: [Bill Rooney](#)
Subject: Consulting Agreement
Date: Tuesday, September 25, 2007 5:51:25 PM

Bill,

Will you be available to discuss the consulting agreement with Pete and I early next week? Perhaps we could schedule a call for Monday, October 1st in the afternoon your time? Please let me know. We look forward to discussing this with you.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

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From: [Spencer Swayze](#)
To: [William Rooney](#)
Subject: COS
Date: Friday, November 09, 2007 7:57:03 PM

Hi Bill,

I hope this message finds you well. I just wanted to follow-up with you regarding the consulting agreement. Please let me know if you received it and if you have any questions. I look forward to speaking with you again soon.

Best regards,

Spencer Swayze

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From: [Tanya Kruse](#)
To: [John Mullet](#); [Bill Rooney](#)
Subject: draft available?
Date: Friday, November 09, 2007 9:32:28 AM

Hi gentlemen! Just checking in to see how things are going with your side of the draft. Do you think you'll be able to send a revision with project plan details before 10 AM Pacific time? I'll be in another meeting then, so I was hoping to be able to get a chance to look over your plans before our 11 AM (Pacific time) call. Thanks so much!

Tanya

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From: [Walter Nelson](#)
To: [John Mullet](#); [Spencer Swayze](#); [Peter Schuerman](#); [Bill Rooney](#); [Bob Avant](#); [Bill McCutchen](#)
Subject: Draft slide deck for project updates
Date: Tuesday, December 11, 2007 3:58:29 PM
Attachments: [20071211 Ceres-TAES Quarterly presentation template commented.ppt](#)

Thanks for the revised agenda John.

Attached is a draft slide deck format that we put together a few months ago. I included some comments on each slide to help explain the intent in each slide. Presumably there would be one deck per project in the program. The idea would be that this deck would be updated for each quarterly meeting and used as the discussion driver when reviewing each project.

Please take a look at the format and see if it's flexible enough to be a reporting mechanism.

Walter

-----Original Message-----

From: John Mullet [<mailto:jmullet@tamu.edu>]
Sent: Tuesday, December 11, 2007 11:51 AM
To: Spencer Swayze; Walter Nelson; Peter Schuerman; Bill Rooney; Bob Avant; Bill McCutchen
Subject: Agenda for Ceres Meeting, Dec 19/20

Spencer and Peter,

Thank you for arranging a call to discuss the agenda. I modified the items we discussed - the revised agenda is attached for your final approval and send out.

Walter will be sending me a slide template to consider going forward for recording progress at subsequent management meetings.

Bill McCutchen and Bob Avant:

Ceres wanted our group to provide a seminar to a larger cross section of Ceres employees. Bill Rooney and I gave talks to this larger group on sorghum breeding and genomics over the past six months or so. Therefore, I suggested and Spencer concurred that a joint presentation focusing on an overview of the TAMU Bioenergy Program (Bill) and Logistics (Bob) would be an excellent general topic for the seminar (and we volunteered you to give the talk). Afterwards, the entire TAMU team will be on hand to field questions from the audience. I recall from my earlier talk, that 75-100 people normally attend these seminars.

Thanks to all,

John



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Quarterly Report Format

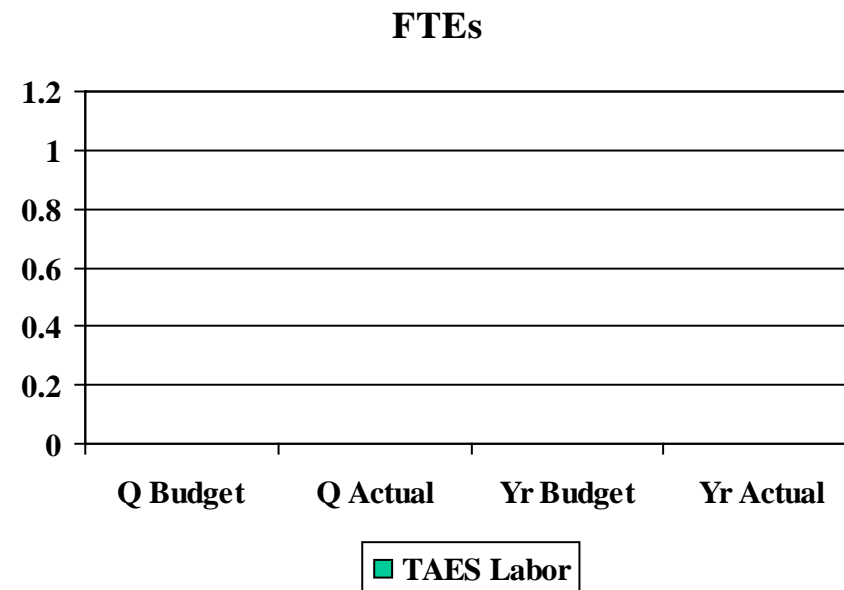
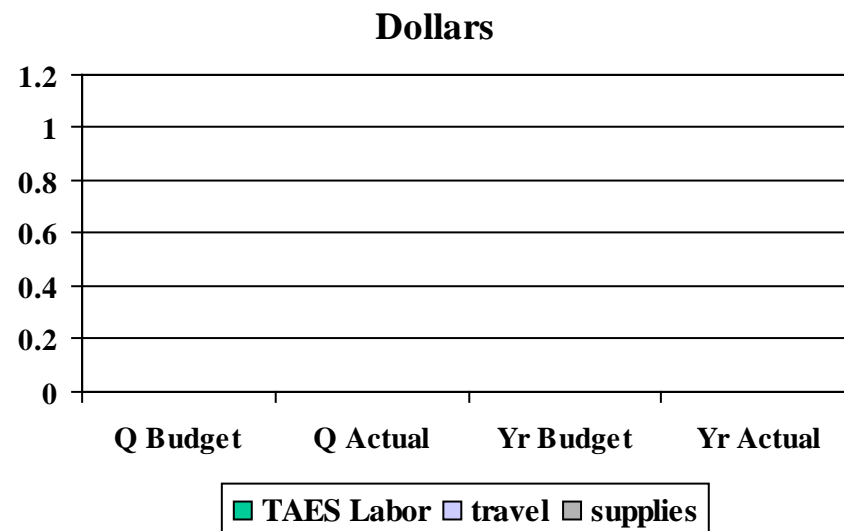
Prepared by
Date

Concept and Goals

- Concept

- Goals

FTEs and Budget Projected vs. Actual



Action Items and Deliverables for the Period

Action Item or Deliverable	Expected Finish	Actual Finish

Key Milestones or Deliverables for the Period

Technical Highlights

Results

Milestones and Deliverables Next 4 Quarters

- Quarter 1
- Quarter 2
- Quarter 3
- Quarter 4

Research Plan

Timeline Summary

Time to achieve Milestone	1	2	3	4	5	6	7	8	9	10	11	12
Milestone 1												
Milestone 2												
Milestone 3												
Etc.												

- Filings during the period

- Applications in progress



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Issue Resolution and Decision Making Slides

- Issue

Actual	Expected
<ul style="list-style-type: none"> ■ What is happening 	<ul style="list-style-type: none"> ■ What should be happening

- Issue

Needs	Wants
<ul style="list-style-type: none"> ■ 	<ul style="list-style-type: none"> ■

Summary of Decisions to be Made

Options

Recommendations

Resources Required

Plan and Schedule

Action Items	Who	When

From: [Edgar Haro](#)
To: wlr@tamu.edu
Cc: [Peter Mascia](#)
Subject: Entry lists
Date: Wednesday, October 24, 2007 6:01:00 PM

Hi Bill,

We have shipped the seed today, finally.

Would it be possible to have the actual entry list of seed received so that I may work out the planting nursery arrangements.

Please include the pedigrees if we may get them by this time. Don't know what is the status of the MTA with Peter Schuerman.

Thanks,
Edgar

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From: [Tanya Kruse](#)
To: [Bill Rooney](#); [John Mullet](#)
Cc: [Bonnie Hames](#)
Subject: final pdf
Date: Monday, November 19, 2007 10:43:18 AM
Attachments: [Project.pdf](#)

Thanks again to all involved with this grant process! I just wanted to send you the final pdf version for your records. Now to sit back and cross our fingers for a few months and wait to see what happens! Have a wonderful Thanksgiving!

Tanya

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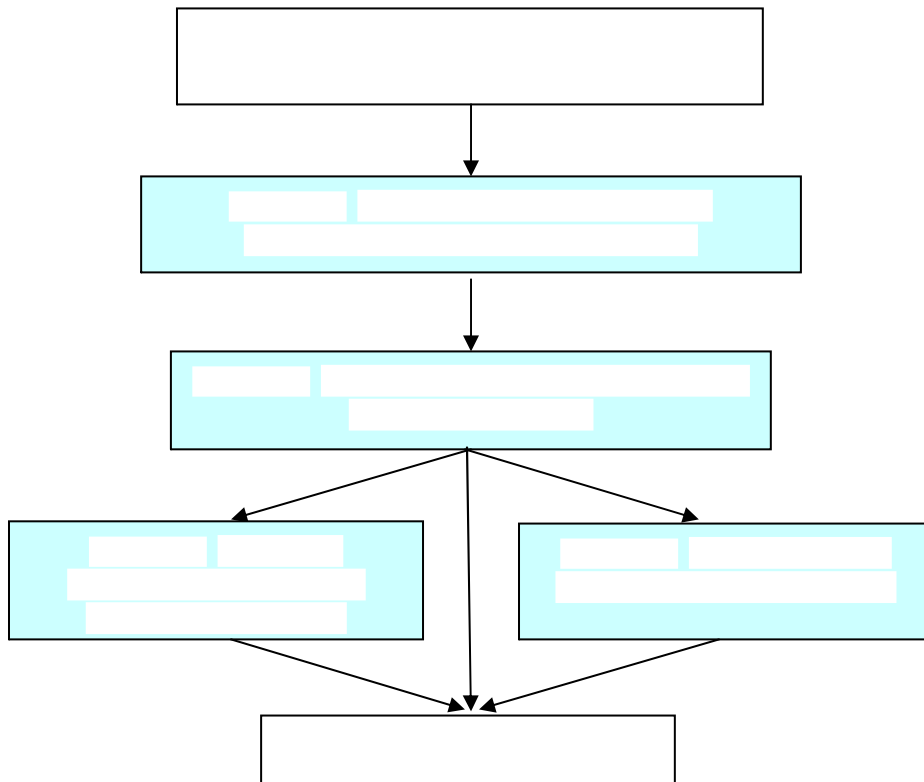
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D1.



[illegible]

D2.



b)

c)

d)

-

-

Activity 3:

.

Activity 4a:

Activity 4b:

Activity 4c:

Activity 4d:

D3.





D4.

a.

b.

c.

d.

e.



U.S. Department of Agriculture
Rural Development
1400 Independence Ave.
SW., 6870, Stop 3225
Washington, DC 20250-3225

To Whom It May Concern:



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AGRICULTURE

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Agencies
Texas Agricultural Experiment Station
Texas Forest Service

Texas Cooperative Extension
Texas Veterinary Medical Diagnostic Laboratory

From: [Spencer Swayze](#)
To: pschuerman@tam.u.edu
Cc: bmccutchen@tam.u.edu; wlr@tam.u.edu; jmullet@tam.u.edu; wrhowell@tam.u.edu; [Peter Mascia](#); [Wilfriede van Assche](#); [Denichiro Otsuga](#)
Subject: Follow-up
Date: Friday, April 13, 2007 10:30:50 PM

Peter et al.,

I want to thank you for the call on Thursday. We found it to be a very productive call and we greatly appreciate the time you took to speak with us. We look forward to our next discussion. I will plan to follow-up soon. In the meantime, please feel free to contact me if there is anything I can do from my side.

Best regards,

Spencer P. Swayze
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From: [Tanya Kruse](#)
To: [Patt Junek](#); [Bill Rooney](#); [John Mullet](#)
Cc: [Steven Bobzin](#)
Subject: FW: Budget justification form
Date: Wednesday, November 14, 2007 1:28:54 PM
Attachments: [Budget Justification template USDA.doc](#)

Patt, here is a template budget justification form that we will need to support the budget you sent over. They need a separate, specific document for this in addition to the budget [section (I)]. The format is complete, the info just needs to be plugged in.

Thanks for all of your hard work. Let me know if you have any questions.

Tanya

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From: [Edgar Haro](#)
To: wlr@tamu.edu
Cc: [Peter Mascia](#)
Subject: FW: CERES-RICHARDSON / CRUZ 001-77321075
Date: Tuesday, October 30, 2007 4:59:40 PM

Hi Bill,

I know this goes beyond scopes but, as per Scott recommendation, would it be possible for Karen to make arrangements to get a new phyto for the sorghum seed.

I am in Mexico already in prep for the winter nursery.

I believe what the phyto needs to show is port of entry: Puerto Vallarta and that the means of conveyance is: airfreight.

Sorry for the inconvenience.

Edgar

From: Scott Frane [mailto:scott@proaglogistics.com]
Sent: Tue 10/30/2007 12:32 PM
To: Edgar Haro
Cc: Jan Reynolds
Subject: FW: CERES-RICHARDSON / CRUZ 001-77321075

Hi edgar,

Please see below messages between Jan and myself.

I think we may need new phytos. please request. must show puerto vallarta and airfreight as conveyance.

rgds,

From: Jan Reynolds [mailto:janeditor@cfl.rr.com]
Sent: Tuesday, October 30, 2007 2:22 PM
To: Scott Frane
Subject: RE: CERES-RICHARDSON / CRUZ 001-77321075

Scott,

Sounds like a plan.

Please advise Edgar re the new phyto and I'll track the shipment and let Cruz know when it arrives at PV.

Thanks.

Jan
P.V. Winter Seed Services
Fax: 386-445-8722
Email: janeditor@cfl.rr.com

-----Original Message-----

From: Scott Frane [mailto:scott@proaglogistics.com]

Sent: Tuesday, October 30, 2007 3:18 PM

To: Jan Reynolds

Subject: RE: CERES-RICHARDSON / CRUZ 001-77321075

why don't we do both. send the seed and hope it can clear. also request a new one just in case.

i cannot get the new phyto, edgar has to do it.

From: Jan Reynolds [mailto:janeditor@cfl.rr.com]

Sent: Tuesday, October 30, 2007 2:10 PM

To: Scott Frane

Subject: RE: CERES-RICHARDSON / CRUZ 001-77321075

Scott,

Thanks.

Jan

P.V. Winter Seed Services

Fax: 386-445-8722

Email: janeditor@cfl.rr.com

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From: [Edgar Haro](#)
To: [Bill Rooney](#)
Subject: FW: Seed shipment
Date: Friday, October 26, 2007 5:44:43 PM

Bill,
Hope for coming Monday everything is cleared out, but doesn't hurt to ask Karen if she can track the package. It has been two days since the shipment and the packages of seed can't be found in DHL. Tomorrow morning I leave for MX.
Thanks Bill!
Edgar

-----Original Message-----

From: Edgar Haro
Sent: Friday, October 26, 2007 5:39 PM
To: 'Scott Frane'; chuck@richardsonseeds.com
Cc: Reed, Deborah; janeditor@cfl.rr.com
Subject: RE: Seed shipment

Scott,
I just talked to DHL for the second time today, and they tell me that don't know exactly where the package is.
They are calling me in an hour.
Thanks for asking,
I will keep you updated
Edgar

-----Original Message-----

From: Scott Frane [<mailto:scott@proaglogistics.com>]
Sent: Friday, October 26, 2007 9:04 AM
To: chuck@richardsonseeds.com; Edgar Haro
Cc: Reed, Deborah; janeditor@cfl.rr.com
Subject: RE: Seed shipment

thank you,

Edgar, do you know status ?

rgds,

From: Chuck Cieloncki [<mailto:chuck@richardsonseeds.com>]
Sent: Friday, October 26, 2007 9:02 AM
To: Scott Frane; Edgar Haro
Cc: Reed, Deborah; janeditor@cfl.rr.com
Subject: RE: Seed shipment

Scott,
I was out of the office yesterday, but Deborah said she replied to you. We still have not received the seed. We will notify you the moment it arrives though so we can get it going.
Thanks,
Chuck

-----Original Message-----

From: Scott Frane [<mailto:scott@proaglogistics.com>]

Sent: Thursday, October 25, 2007 9:16 AM
To: Edgar Haro; chuck@richardsonseeds.com
Cc: Reed, Deborah; janeditor@cfl.rr.com
Subject: RE: Seed shipment

Hi Chuck/edgar,

I have the freight booked with american a/l for Monday.

awb# will be 001-77321075

Chuck, will the box be at Owens today or tomorrow ?

thanks,

From: Edgar Haro [mailto:eharo@ceres-inc.com]
Sent: Wednesday, October 24, 2007 8:06 PM
To: chuck@richardsonseeds.com
Cc: Reed, Deborah; janeditor@cfl.rr.com; Scott Frane
Subject: RE: Seed shipment

Chuck,

Good question.
We may need the help of Scott to find the right direction.

Scott, would you please send instructions.
Thanks

Edgar Haro

-----Original Message-----

From: Chuck Cielencki [mailto:chuck@richardsonseeds.com]
Sent: Wednesday, October 24, 2007 1:11 PM
To: Edgar Haro
Cc: Reed, Deborah; janeditor@cfl.rr.com; scott@proaglogistics.com
Subject: RE: Seed shipment

Dr. Haro/Scott,

Does this need to be shipped to Tony at Air Cargo?

Thanks,
Chuck

-----Original Message-----

From: Edgar Haro [mailto:eharo@ceres-inc.com]
Sent: Wednesday, October 24, 2007 12:52 PM
To: chuck@richardsonseeds.com
Cc: scott@proaglogistics.com; janeditor@cfl.rr.com; jastroup@mmrgenetics.com
Subject: Seed shipment
Importance: High

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From: [Tanya Kruse](#)
To: [Bill Rooney](#); [Steven Thomas](#); [Steven Bobzin](#); [Bonnie Hames](#); [Spencer Swayze](#); [Peter Mascia](#)
Subject: FW: TAMU USDA grant
Date: Tuesday, November 13, 2007 10:12:13 AM
Attachments: [DOE references.doc](#)
[ATT123613.htm](#)
[Current & Pending-Mullet.doc](#)
[ATT123614.htm](#)
[DOE-USDA Biomass RD 2007 Ceres TAMU Proposal 11.13.07](#)
[ATT123615.htm](#)

Forwarding some newer info from John... These changes will go into my next draft, once feedback has been provided by all today. Thank you!

Tanya

-----Original Message-----

From: John Mullet [mailto:jmullet@tamu.edu]
Sent: Tuesday, November 13, 2007 7:30 AM
To: Tanya Kruse
Subject: Re: TAMU USDA grant

Tanya,

I have added a few additional edits on the most recent draft and attached a list of references and my current and pending support list.
Thanks,

John

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From: [Edgar Haro](#)
To: [Peter Mascia](#)
Cc: [Bill Rooney](#)
Subject: FW: Your advice is appreciated
Date: Monday, October 22, 2007 3:01:53 PM

FYI

-----Original Message-----

From: Edgar Haro
Sent: Monday, October 22, 2007 3:01 PM
To: 'kkofoid@ksu.edu'
Cc: Jason Stroup
Subject: RE: Your advice is appreciated

Thank you very much Ken,
I appreciate it.
Edgar

-----Original Message-----

From: kkofoid@ksu.edu [<mailto:kkofoid@ksu.edu>]
Sent: Monday, October 22, 2007 10:32 AM
To: Edgar Haro
Cc: Jason Stroup
Subject: RE: Your advice is appreciated

Sorry, I am not a certified shipper either. I have had to send my seed to _____ and then have them forward it to Owen Cargo at the Dallas Fort Worth Airport. I am sending a copy of this e-mail to Jason. I know it's a roundabout way to go, but maybe he can help you.

(Jason: Edgar is working for Ceres as their sorghum breeder. Will you be able to help him get his seed to Cruz?)

Quoting Edgar Haro <eharo@ceres-inc.com>:

> Good morning Ken,
>
> Last week I found out that you should be registered on a list of
> known users for shipping packages on airlines so the seed may get to
> PV via a commercial flight otherwise it goes on a cargo airplane. PV
> doesn't have cargo flights, so the final destination is Mexico city,
> definitely we don't want that, the seed will be lost, never
> recovered.
> Cruz Robledo suggested to get in touch with you seeking your help to
> ship the seed from your station.
> Please let us know if this is possible, we have our seed ready.
> I called this morning and left a message with one of your assistants.
>
> We appreciate your help,
> Edgar
>
> _____
>

> From: kkofoid@ksu.edu [<mailto:kkofoid@ksu.edu>]
> Sent: Wed 10/17/2007 2:09 PM
> To: Edgar Haro
> Subject: Re: Your advice is appreciated
>
>
>
> Edgar:
>
> I just write out a letter following the outline Cruz supplied. I
> then
> just take the letter to a notary public and sign it in front of her
> and
> she notarizes it. I do not interpret the regulation as meaning the
> notary has to see the seed treatment, only that she has seen me sign
> it. That way, the responsibility that the seed is treated falls on
> me.
>
>
> Quoting Edgar Haro <eharo@ceres-inc.com>:
>
> > Hi Ken,
> >
> > I received the documentation from Cruz Roobledo Winter Nursery
> > Services and found that they require a notarized letter indicating
> > the seed treatment.
> > How do you do it?
> > It seems cumbersome to have to bring a notary to the warehouse
> > where
> > seed treatment is going on.
> > What do you suggest?
> >
> > Thanks,
> > Edgar
> >
> >
> *****
> >
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> >
> *****
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> >
> >
> >
> K. D. Kofoid
> KSU Agricultural Research Center
> 1232 240th Ave
> Hays KS 67601
> 785-625-3425 ext 219
> www.wkarc.org
>

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> *****
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K. D. Kofoed
KSU Agricultural Research Center
1232 240th Ave
Hays KS 67601
785-625-3425 ext 219
www.wkarc.org

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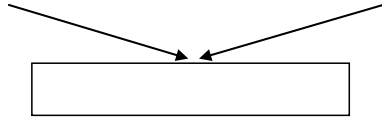
Tanya

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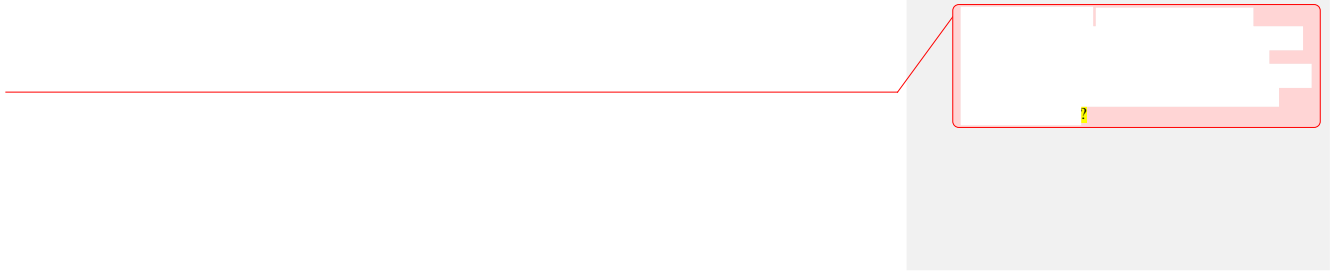
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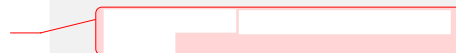
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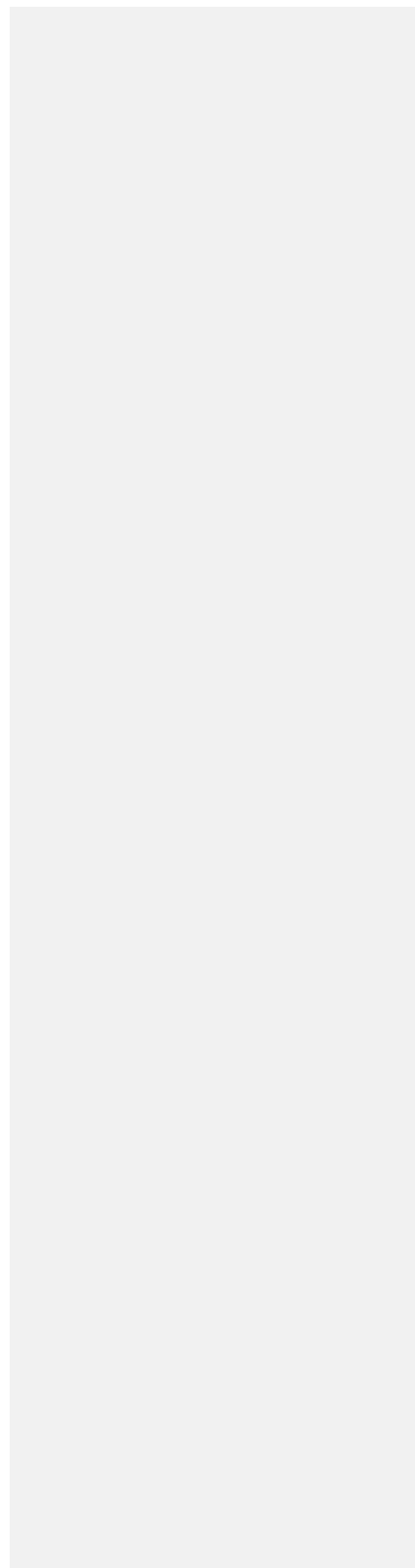
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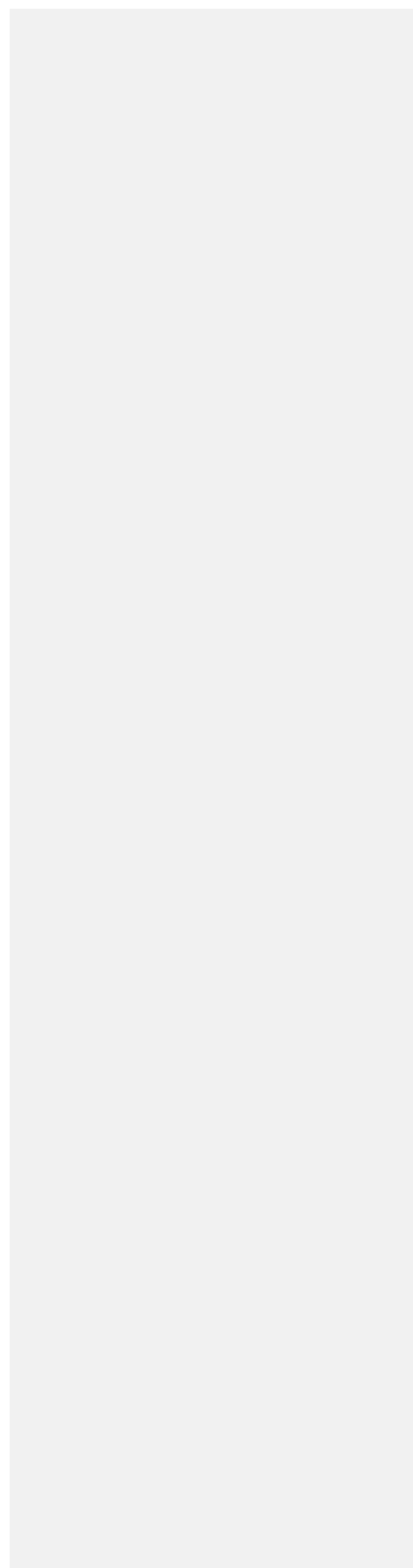
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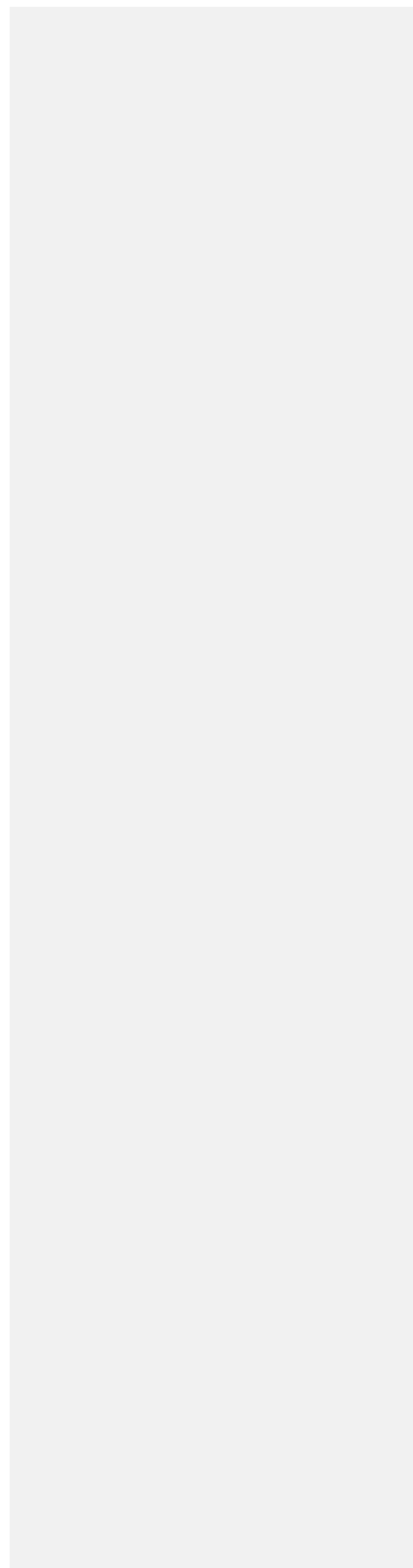
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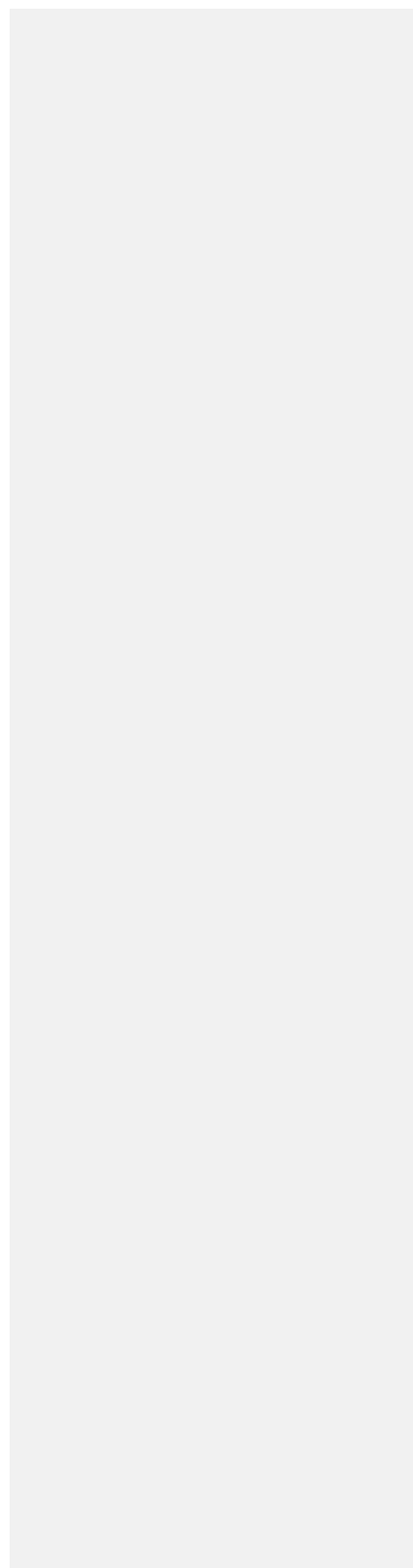
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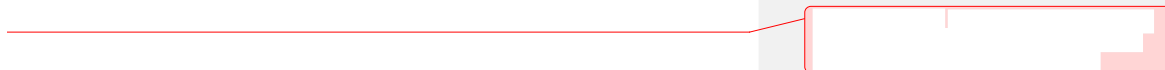
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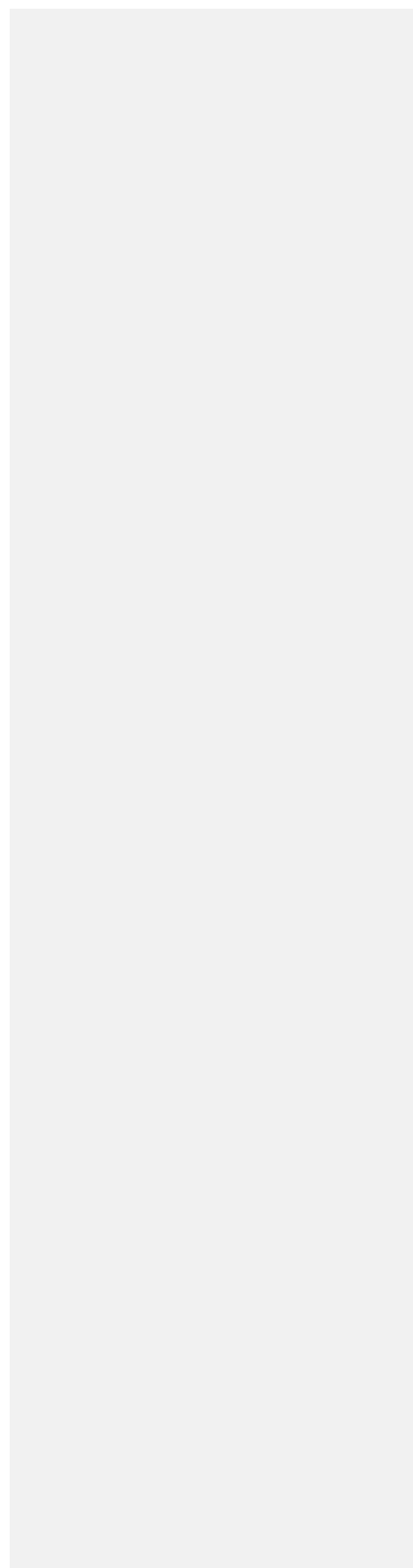
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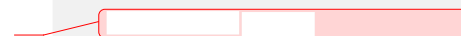
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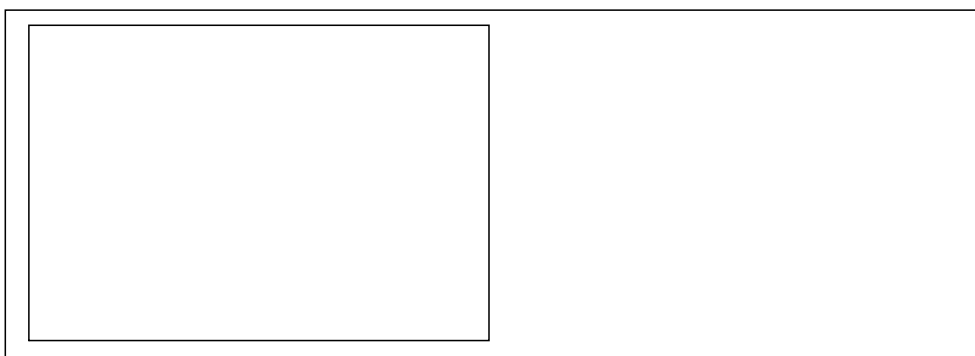
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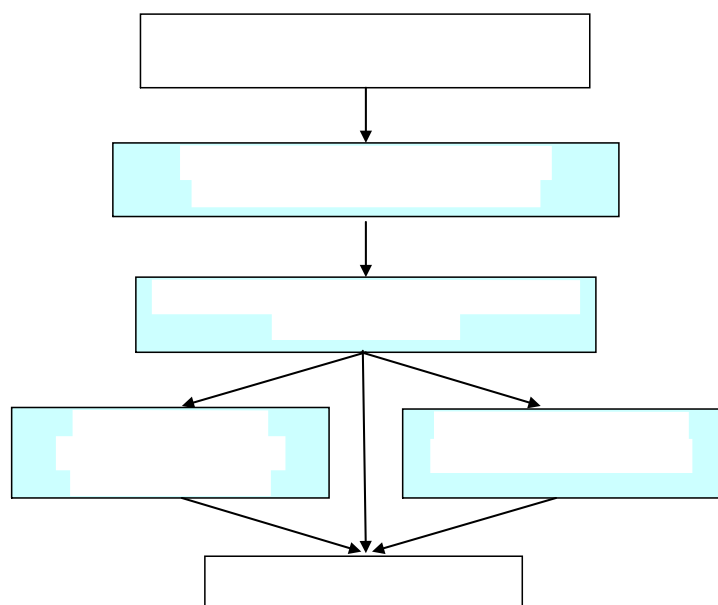


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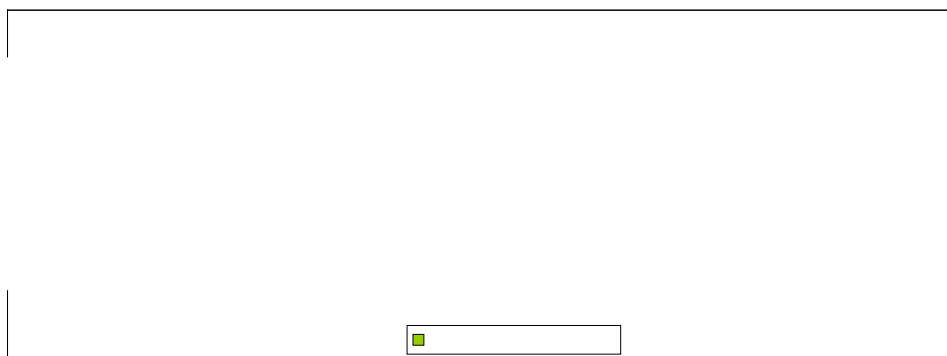
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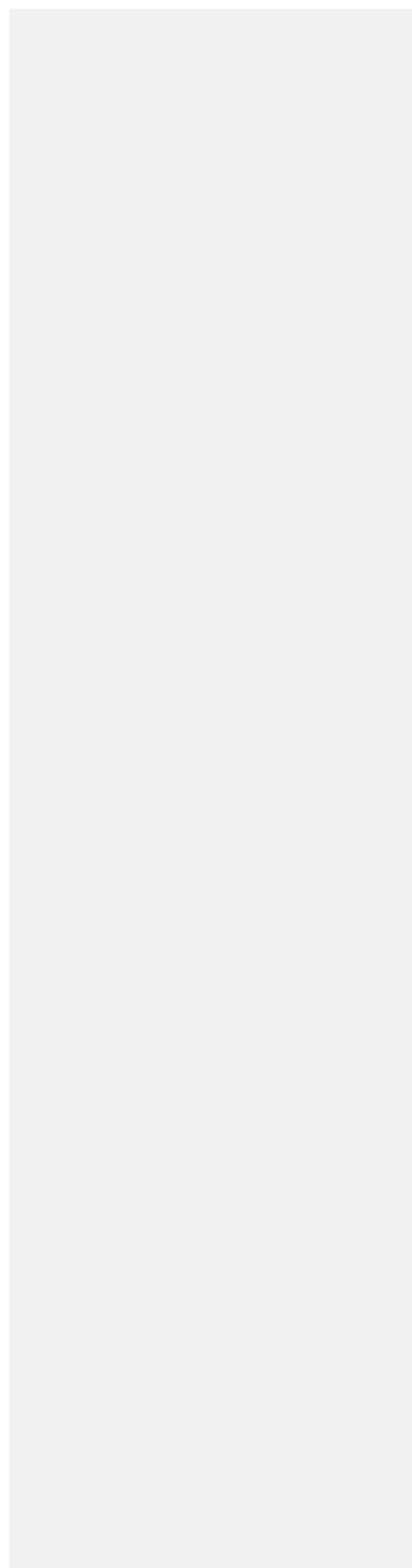


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From: [Tanya Kruse](#)
To: [Bill Rooney](#); [John Mullet](#)
Subject: grant
Date: Wednesday, November 14, 2007 11:29:29 AM

I am still waiting for Bonnie's comments on the last draft. However, I had a couple of questions for you:

Tanya

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From: [Peter Mascia](#)
To: [Schuerman, Peter L.](#); [Bill Rooney](#)
Cc: [Walter Nelson](#); [Edgar Haro](#); [Spencer Swayze](#)
Subject: Licensing sorghum lines
Date: Wednesday, October 17, 2007 1:36:03 PM

Hi Peter,

I'm following up on a voice mail I just left for you. We'd like to arrange a call to discuss

Do you have any availability this week for a conference call to discuss this?

Pete

Peter Mascia, Ph.D.
Vice President of Product Development
Ceres, Inc.
1535 Rancho Conejo Boulevard
Thousand Oaks, CA 91320
Tel: (805) 376-6511
Fax: (805) 376-6549
www.ceresbiotechnology.com

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From: [Edgar Haro](#)
To: wlr@tamu.edu
Subject: Lunch
Date: Thursday, August 30, 2007 3:15:37 PM

Bill - Monday is fine with me.

I may meet you at your office 11am talk a bit on your breeding program accessions, then lunch.

I am very flexible please feel free to make any other suggestions if tied up.

Thanks,

Edgar

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From: [Spencer Swayze](#)
To: [John Mullet](#); [Bill Rooney](#)
Cc: [Bill McCutchen](#); [Schuerman, Peter L.](#); [Bob Avant](#); [Walter Nelson](#); [Edgar Haro](#)
Subject: Management Committee Meeting
Date: Thursday, December 13, 2007 10:29:24 AM

All,

With our first Management Committee coming up next week, I wanted to inform you that Walter Nelson, whom most of you have met via his visit to College Station or through teleconferences, will be joining the Ceres – TAES Management Committee in my place. Walter will be taking on a new role at Ceres as a Product Manager with responsibility for Sorghum. In this role, Walter will be managing sorghum as a product with a scope from the lab all the way through commercialization and we are excited to have him take on this important responsibility. I will remain very much involved in our collaboration and all future business development activities with TAES. We look forward to the meeting with you in Thousand Oaks next week. If there is anything we can do for you in advance of the meeting, please let us know.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

From: [Spencer Swayze](#)
To: [Bill Rooney](#); [John Mullet](#)
Cc: [McCutchen, Bill](#); [Bob Avant](#); [Schuerman, Peter L.](#); [Edgar Haro](#); [Walter Nelson](#); [Peter Mascia](#)
Subject: Management Committee Quarterly Meeting - Proposed Agenda
Date: Friday, December 07, 2007 8:31:35 AM
Attachments: [TAMU 2007Q4 Quarterly Meeting Schedule Draft 070612.doc](#)

John and Bill,

Please see the attached proposed draft agenda for our committee meeting. We would appreciate any feedback that you may have. We are very excited to discuss the progress that has been made thus far, but are even more excited for the opportunity to discuss how both parties can work together to best accelerate the achievement of our joint goals. Please feel free to call me on my cell phone if you wish to discuss this further or if you would like to schedule a teleconference to walk through the agenda. See you all in a couple of weeks.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

Proposed Topics for first Ceres/TAES Quarterly Meeting

Attendees:

From: [Spencer Swayze](#)
To: wlr@tamu.edu
Cc: [Peter Mascia](#)
Subject: Monday Call
Date: Saturday, September 29, 2007 2:04:21 PM
Importance: High

Bill,

I hope this message finds you well. I was curious if we could delay the call we have scheduled by 15-30 minutes. I will be flying into Austin the same day and will be landing at the same time we are schedule to have a call. Please let me know if that fits with your schedule. Because Pete and I will be in different locations, we will need to use my teleconference line. I will post that number below. Feel free to call me on my cell phone to discuss. Pete and I look forward to speaking with you soon.

Best regards,

Spencer Swayze
(805) 407-8799 - Mobile

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From: [Tanya Kruse](#)
To: [Steven Thomas](#); [Steven Bobzin](#); [Bonnie Hames](#); [Spencer Swayze](#); [Bill Rooney](#); [John Mullet](#)
Subject: New version!
Date: Thursday, November 15, 2007 12:28:45 PM
Attachments: [DOE-USDA Biomass RD 2007 Ceres TAMU Proposal 11.15.07.doc](#)

Here is the new version of the narrative. I still need to verify that all of the references are present, and Steve T was going to provide a comment on cost sharing and a corn reference, but all of the pieces are present. I look forward to your comments!

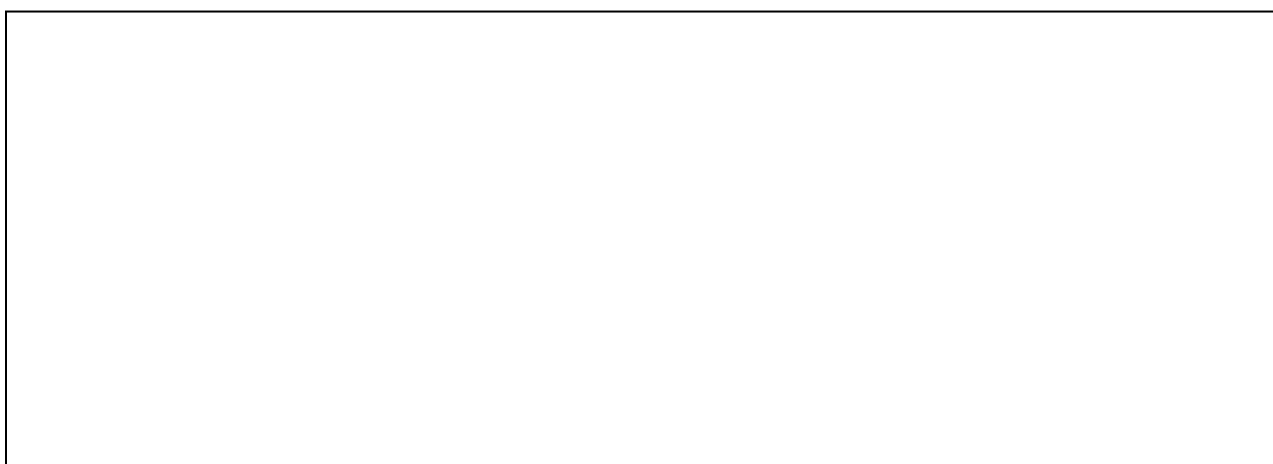
Tanya

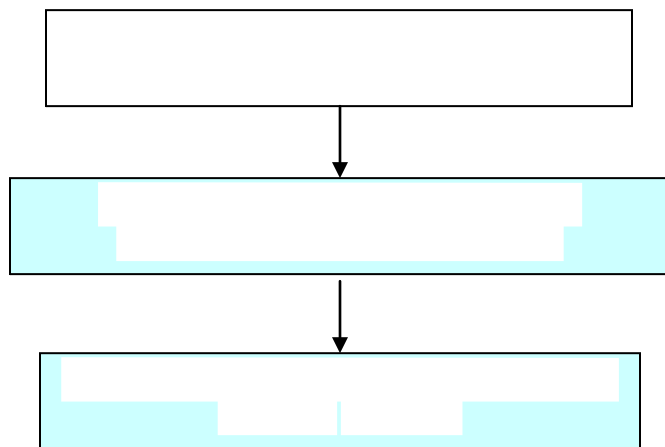
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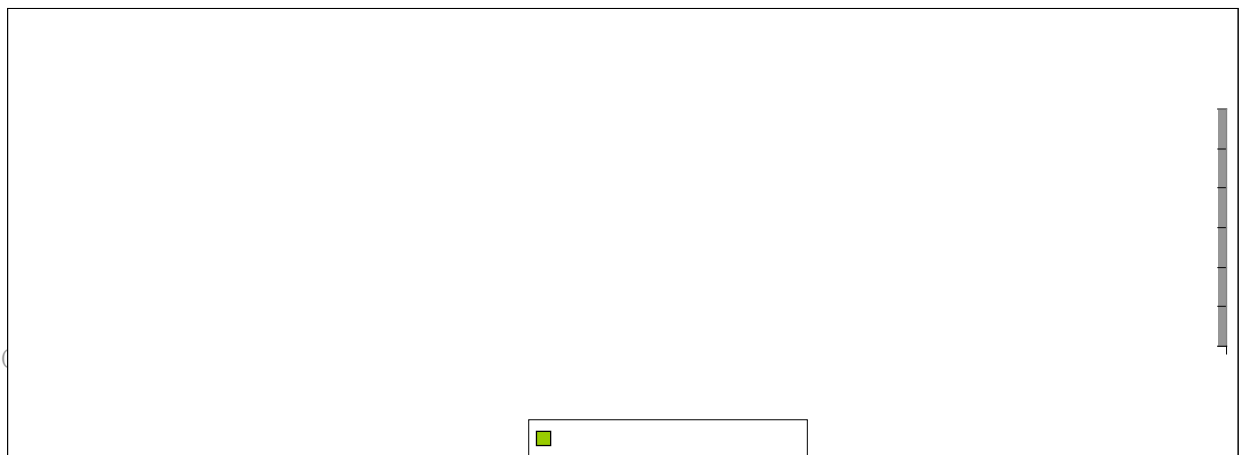
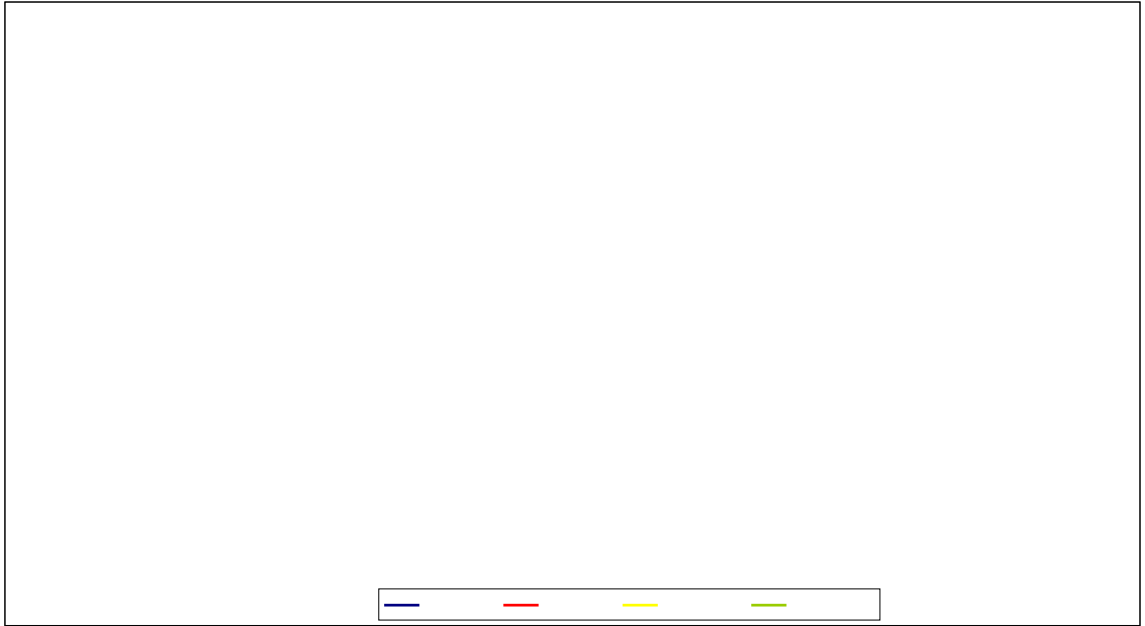
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From: [Spencer Swayze](#)
To: [Bill Rooney](#)
Subject: Nice Article!
Date: Thursday, November 01, 2007 11:28:19 PM

Bill,

Nice article...

I look forward to catching up with you soon.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

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From: [Bonnie Hames](#)
To: [Bill Rooney](#)
Cc: [Spencer Swayze](#)
Subject: NIR quote and barcodes
Date: Tuesday, October 30, 2007 1:23:57 PM
Attachments: [Ceres 7730-2423r2 RCA.doc](#)

Hi Bill,

Let me know if you have any further questions.

Thanks,
Bonnie

Bonnie R. Hames, Ph.D.
Sr. Manager, Chemistry
Ceres, Inc.
1535 Rancho Conejo Blvd.
Thousand Oaks, CA 91320
phone: 1-805-376-6504 x1144
email: bhames@ceres-inc.com
fax: 1-805-498-6215

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September 24, 2007

Bonnie Hames
Ceres
1535 Rancho Conejo Bl
Thousand Oaks, CA 91320

We hope this proposal meets with your approval and we look forward to working with you on this project.

Please do not hesitate to contact me should you have any questions or require any further information.

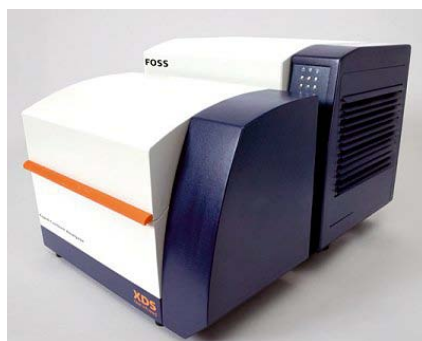
Sincerely,

Tony Wika
Regional Sales Manager
Email: twika@fossnorthamerica.com
Website: www.foss.dk
Customer Service: 1-800-547-6275
/jw

Dedicated Analytical Solutions

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FOSS values	8
Benefits of doing business with FOSS	9
Price Schedule, Terms & Conditions	10



What the XDS NIR Rapid Content Analyzer Means for Your Company

- Our XDS NIR Rapid Content Analyzer unit is superior on repeatability and accuracy. This will lead to huge savings in monitoring ingredients, developing formulations, and validating product consistency and specifications.
- With our ISIscan Operations Software you can export data into Excel for data and trend analysis.
- Our current analysis time is only 30-60 seconds for multiple parameters, saving valuable time in all phases of the research and development.
- Your wet chemistry costs will be kept to a minimum during the life of the instrument due to our massive calibration databases.
- Our start up time is the shortest on the market since our calibration databases allow for plug-n-play analysis. We can get you started with approximately 10-20 samples of each ingredient or product. Again, your wet chemistry costs will be very minimal since no calibration development is necessary.
- Our instrument is the most versatile and flexible instrument on the market. The instrument can be used for analysis of raw materials, for process control and for analysis of final products.
- We can transfer calibration equations from one instrument to the next if future instruments are purchased. You might be able to share calibrations with your other research facilities.
- Our software is very flexible and user friendly to operate
- Non-destructive analysis of solids and liquids in XDS cups, plastic bags, glass vials or beakers.
- Hot-swappable modules – change modules in minutes with no compromise in performance.

Specifications and Conditions of Supply

Overview:

This proposal is for the supply of one XDS NIR Rapid Content Analyzer system configuration. This system will be supplied with:

- XDS Laboratory Monochromator
- XDS rapid content module with solids module
- ISIScan Routine Operations Software
- XDS RCM Iris
- Installation Manual
- NIR Standards Certified Standard
- XDS Setup Utility Software
- XDS Accessory Kit
- Computer System including PC, monitor
- Powervar UPS

The XDS NIR Rapid Content Analyzer will be installed and your personnel trained on-site. Average time of installation, set-up and training is 2 days.

Technical Specifications for the XDS NIR RCA

Wavelength Range:	400 -2,500 nm
Scan Speed:	2 scans/second
Detector:	Silicon 400-1100 nm Lead Sulfide 1100- 2500 nm
Data Acquisition Rate:	0.5nm
Wavelength Accuracy	<0.05 nm
Measurement Mode	Reflectance
Operating Temperature:	40-95°F; 5-35°C, nominal
Dimensions: (w x d X h)	457 X 572 X 387 mm
Weight:	31.25 kg (68.7 lbs)

Minimum Computer Requirements:

Pentium processor
32 MB RAM
1GB available hard disk space
Floppy drive
CD ROM (recommended)
SVGA graphics
1 serial port for instrument communication
2 USB ports
Parallel printer port
32 bit Windows operating system (2000/XP).

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Lab vs. NIR: *How to Evaluate Your Laboratory*

An important part of evaluating the utility and performance of NIR is determining the error in the reference method. For a complete evaluation, it is necessary to determine both how precise each of the methods are as well as determining how accurately NIR predicts the reference values. A typical laboratory evaluation is described here.

Lab Precision on Reference Methods: Standard Deviation of Blind Duplicate Samples

Instructions

1. Take 10 samples and split each into 2 giving a total of 20 samples
2. Label each sample randomly - as if they were 20 different samples (# 1, 2....20) and submit for QC lab testing.

Keep track of matching duplicates but do NOT show this "coding" to lab technician
3. Enter the results in the spreadsheet below and calculate lab precision for each constituent (Moisture & fat shown below)

<u>Moisture</u>					<u>Fat</u>				
ID	Rep 1	Rep 2	D	D ²	ID	Rep 1	Rep 2	D	D ²
1	53.47	53.96	-0.49	0.240	1	77.86	77.18	0.68	0.462
2	78.72	77.98	0.74	0.548	2	83.44	83.61	-0.17	0.029
3	89.22	89.55	-0.33	0.109	3	85.71	86.24	-0.53	0.281
4	84.01	83.87	0.14	0.020	4	94.19	93.89	0.30	0.090
5	77.28	77.83	-0.55	0.302	5	92.31	92.29	0.02	0.000
6	78.88	78.73	0.15	0.022	6	84.13	84.13	0.00	0.000
7	77.86	77.58	0.28	0.078	7	94.37	94.67	-0.30	0.090
8	83.44	84.61	-1.17	1.369	8	85.03	83.99	1.04	1.082
9	85.71	86.94	-1.23	1.513	9	93.52	91.56	1.96	3.842
10	94.19	93.89	0.30	0.090	10	95.34	94.58	0.76	0.578
Sum D ² =				4.291	Sum D ² =				6.453
Lab precision =				0.46	Lab precision =				0.57
minimum standard error of prediction =				0.69	minimum standard error of prediction =				0.85
maximum standard error of prediction =				0.93	maximum standard error of prediction =				1.14

Lab Error = Standard Error Of Differences = (for 10 samples in duplicate, N=20)	<input type="text"/>	Sum D² 20
--	----------------------	---------------------------------------

PMA Information for the XDS NIR RCA

EQUIPMENT AND MAINTENANCE

FOSS NORTH AMERICA, INC. (FOSS) shall provide labor to perform regularly scheduled maintenance visits on the products specified throughout the term of this Agreement. Maintenance under this Agreement will consist of the necessary labor involved with regularly scheduled maintenance calls. Parts will be invoiced to Customer with normal terms applicable. The total annual charge for this service is provided upon request. This charge includes all labor, except where provided in the contract document.

ELIGIBILITY

Only equipment which has not been modified and is in normal operating condition is eligible for coverage under this Agreement.

PERIOD OF COVERAGE

The maintenance provided under this Agreement shall be available during regular business hours of FOSS, 8:00am to 5:00pm, Monday through Friday. Legal holidays and holidays observed by FOSS are excluded from the period of coverage. Labor and travel provided for the Customer's convenience outside these hours will be invoiced separately at standard rates.

TERM OF AGREEMENT

The initial term of this Agreement shall be for a period of one (1) year or for the duration of all visits owed, beginning on the date specified on the contract. Thereafter, this agreement shall continue unless terminated by either party. The two inspections must be performed during the one-year period following the date of the initial agreement and subsequent renewal addendums. If the inspections are not completed within fourteen months from the initial or renewal dates, this agreement will be forfeited.

RESPONSIBILITY OF FOSS NORTH AMERICA, INC.

FOSS agrees to provide:

1. Labor -- Labor required to perform preventative maintenance on the equipment specified on the contract, at the frequencies and rates also specified. Any parts used on equipment will be chargeable at the FOSS standard prices.
2. Instruction -- FOSS will endeavor, to the best of its abilities, to update the operator on general care and maintenance of the equipment at the time of the maintenance visits.

The actual PMA contract gives additional details in regard to the agreement and needs to be signed in order to be valid. We will be happy to provide a PMA quote upon request.

Responsibilities:

Company Specific Terms

Taxes, Freight Tax and freight are not included in the quoted prices

Delivery Instrument to be delivered approximately 10-12 weeks after placing order.

Payment 30% down payment with order; 70% after receipt of instrument

Legal Title Title to the goods does not transfer until they are paid for in full

Warranty Parts and labor for 12 months from date of delivery.

To Order Fax PO or signed quote to 952-974-9823; Attn: Jeanette Weber
Please include both Bill to and Ship to Addresses

The FOSS Mission

FOSS provides rapid, reliable and dedicated analytical solutions for routine control of quality and processing of agricultural, food, pharmaceutical and chemical products.

We are your partner when you need excellence in analysis. We produce and support dedicated, accurate and reliable solutions based on various techniques. No other company offers a complete range of high-speed systems employing both indirect and reference methods. Our solutions can be used throughout the entire production chain from raw material to finished products, and from routine analysis to on-line and at-line process control.

FOSS was founded in Denmark in 1956 by Nils Foss and is still a family owned company and employs approximately 1100 worldwide. We have manufacturing, research and development facilities in Denmark and Sweden and our solutions are sold through FOSS sales and service subsidiaries in 21 countries. In the rest of the world our solutions are marketed and serviced by more than 100 professional distributors.

FOSS North America, your sales and service company, has been in operation since 1985.

FOSS values:

FOSS values describe our core values and our fundamental attitudes to people and how we do business. It describes "how we think and how we do things". The FOSS consists of four core values, which create value of the customers and for the FOSS employees.

"First" – Because we want to be first and best!

"Customer satisfaction" – Because the customer (of course!) is the focus of FOSS

"Knowledge" – Because FOSS exceedingly is a company based on knowledge

"People and teams" – Because our employees in co-operation are the basis of FOSS' success

Benefits of doing business with FOSS

➤ **FOSS Experience**

Established in 1956, FOSS has almost 50 years experience in the food and agriculture business. In this time FOSS has earned the reputation worldwide as a reliable supplier of dedicated analytical solutions to these markets. Our global presence and experience along with our knowledge of your business, your customers and your industry, allows us to provide you with critical ongoing support, service and advice, continually adding value to your business.

➤ **FOSS Financial Strength**

FOSS holds a AAA D&B rating, the highest rating possible and held by only around 5% of companies globally. This combined with a financial solidity of 70 % means that we are well positioned to be in control of our own future as a long-term supplier to the food and agriculture industries. You can be confident that FOSS will be there for you not only in the short term but also well into the future, whether it be servicing and supporting existing installations or developing new solutions that add value to your business.

➤ **FOSS Investment in Research & Development**

FOSS invests 12 % of its turnover in R&D every year. This is significantly greater than the industry average. This investment by FOSS ensures a future oriented product portfolio to provide you with the best and most innovative analytical solutions available. FOSS solutions have a strong focus on high uptime, modularity, user friendliness, easy service access, safety, advanced software and methods to ensure high quality. The focus is on providing rapid, reliable information on your processes and products when and where you need it.

➤ **FOSS Service and Support**

FOSS is committed to providing you with outstanding service & support. With more than 300 service and applications staff worldwide, including 25 in North America, you can be assured that you will get the support you need. The resources available to you from FOSS are second to none in the industry. For our global customers FOSS can guarantee consistency of supply and service of our solutions wherever you may have facilities. FOSS takes great pride in ensuring we meet your needs. It is our aim to never let you down.

FOSS North America

TERMS & CONDITIONS - FOSS NORTH AMERICA, INC.

1. **FNA ACCEPTANCE.** Customer's offer or purchase order shall not be binding upon Foss North America, Inc. (FNA) unless accepted and signed on its behalf by its duly authorized representative. Commencement of performance prior to such acceptance and signature shall not be construed as a waiver by FNA of this requirement. Acceptance by FNA of an offer or order from the Customer is expressly conditioned upon Customer's assent to the terms and conditions contained herein, and FNA hereby expressly objects to any additional or modifying terms or conditions which may be contained in any purchase order, acceptance, acknowledgment or other document sent to FNA by the Customer either before or after the date hereof. The terms and conditions contained herein, and any modifications or additions hereto specifically agreed to in writing and signed by an authorized representative of FNA shall constitute the complete and exclusive agreement between FNA and the Customer concerning the subject matter hereof, and shall supersede all prior communications of any kind whatsoever made by the parties or their representatives, whether written or oral.
2. **PRICING.** Quoted prices are valid for 60 days unless otherwise specified. The quoted price includes installation and training of Customer's personnel deemed necessary by FNA. In addition to the quoted price the Customer shall reimburse and pay FNA all applicable sales, use, excise and valued added taxes, tariff or customs duties, or other taxes or charges imposed by any governmental unit upon or in connection with FNA's sale or shipment of items sold hereunder, excluding taxes on FNA's income.
3. **PAYMENT.** Thirty percent (30%) of the total purchase price for new equipment shall be paid at the time of order. The balance of all amounts due to FNA hereunder shall be paid within 30 days from the date of invoice, unless otherwise specified. Customer shall pay a late payment charge of 1½% per month or, if less, the maximum charge permitted by applicable law on any unpaid amount for each month (or portion thereof) such amount remains unpaid. FNA reserves the right to change its credit terms at any time. If FNA at any time deems itself insecure as to the Customer's financial responsibility, FNA may stop shipment in transit and decline to make further shipment until it receives payment in advance or assurances of payment satisfactory to FNA.
4. **DELIVERY AND INSTALLATION.** Any delivery date stated on the front side hereof is approximate only. Title and risk of loss or damage to the items sold hereunder shall pass to Customer upon delivery thereof to a destination of customer's choice. Customer shall pay all transportation, insurance and site preparation costs. Identification of the goods to the contract shall occur as each shipment is placed in the hands of the carrier. FNA is not responsible for delays due to customs or clearance. Any prepayment or allowance by FNA for freight shall be for Customer's account, and Customer shall promptly reimburse FNA for any such prepayment. A suitable, stable, noise-free power supply shall be made available at Customer's expense. All work required for connection of items sold hereunder to other equipment or plant of Customer must be carried out to FNA specifications and be completed and ready for FNA installation engineers, otherwise additional charges may be incurred.
5. **ACCEPTANCE.** Product acceptance will be deemed to occur at the earliest of (i) the time the product satisfactorily performs in compliance with FNA's standard acceptance criteria or alternate acceptance criteria mutually agreed to by Customer and FNA, (ii) the time of any productive use of the product, or (iii) 30 days after delivery.
6. **LIMITED WARRANTY.** (a) Subject to the terms and conditions set forth below, FNA warrants the goods sold hereunder to be free, during the warranty period, from defects in workmanship and material under normal use and service as specified in the Operator's Manual. (b) **THE WARRANTY PERIOD FOR NEW PRODUCTS IS ONE YEAR FROM THE DATE OF ACCEPTANCE. THE WARRANTY COVERS PARTS AND REPAIR LABOR. DURING THE FIRST 90 DAYS OF THE WARRANTY PERIOD FNA WILL PAY FOR ALL CHARGEABLE TRAVEL TIME AND OUT OF POCKET TRAVEL EXPENSES FOR ITS PERSONNEL, OR, AT ITS OPTION, SHIPPING COSTS TO SHIP THE PRODUCT TO FNA FOR REPAIR AND BACK TO CUSTOMER; THEREAFTER, ALL SUCH COSTS SHALL BE CUSTOMER'S RESPONSIBILITY.** The warranty period for spare parts is 180 days from the date of invoice. The warranty period for exchange parts is 30 days from the date of exchange. (c) The liability of FNA under this Warranty is limited to one of the following, as FNA may elect in its sole discretion: replacing (with substantially similar new or refurbished equipment) or repairing, issuing credit for, or refunding the purchase price of, products returned to FNA, adjusted to reflect their age and use. For FNA to be liable to provide this remedy: (i) Customer must notify FNA in writing or by telephone within thirty (30) days following discovery of a breach of warranty. To obtain information or assistance, contact FNA at 1-800-547-6275. (ii) Customer must obtain a Return Authorization Number from FNA by calling 1-800-547-6275. (iii) FNA's examination of the products must disclose to its satisfaction that: (1) The products have not been repaired or altered by anyone other than FNA; (2) Any defect has not been caused by misuse, neglect or accident; (3) The products have not been operated under conditions other than normal use; and (4) All prescribed periodic maintenance and services have been performed. All parts or equipment replaced will become the property of FNA. (d) FNA will repair products on site or at FNA's facility, as FNA shall determine in its sole discretion. Shipping charges incurred in replacing spare and/or exchange parts are not covered under this warranty. (e) Any modification, unauthorized repair, or use not in conformity with the Operator's Manual immediately voids this warranty. (f) Instruments, parts, supplies, and other products supplied by FNA but not carrying the FOSS brand name, are covered by the original manufacturer's warranty, if any. Consumable items (including, but not limited to, cuvettes, homogenizer, valves, O-rings, gaskets, glassware, lamps, sources and tubing) are not covered by any of the warranties described above. (g) **FNA SHALL HAVE NO LIABILITY FOR ANY INSTRUMENT OR PART FAILURE WHICH FNA DETERMINES, IN ITS SOLE DISCRETION, TO HAVE RESULTED FROM ACCIDENT, IMPROPER INSTALLATION OR SITE PREPARATION BY THE CUSTOMER, UNAUTHORIZED PRODUCT MODIFICATIONS, CUSTOMER-SUPPLIED SOFTWARE OR INTERFACING, INADEQUATE MAINTENANCE, MISUSE, FAILURE TO MAINTAIN PROPER OPERATING ENVIRONMENT, MISAPPLICATION OF THE PRODUCT, INACCURATE CALIBRATION OF EQUIPMENT OR FAILURE TO FOLLOW INSTRUCTIONS SET OUT IN FNA APPLICABLE PRODUCT LITERATURE.** (h) **IT IS THE**

Dedicated Analytical Solutions

FOSS NORTH AMERICA
8091 Wallace Road
Eden Prairie, MN 55344

Tel 952 974 9892
Fax 952 974 9823

E-mail info@fossnorthamerica.com
Web www.fossnorthamerica.com

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FOSS North America

CUSTOMER'S RESPONSIBILITY TO ENSURE THE ACCURACY OF THE PRODUCT'S CALIBRATION. (i) **THIS WARRANTY IS EXCLUSIVE, AND FNA MAKES NO OTHER WARRANTY, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY WARRANTY OF MERCHANTABILITY, OR FITNESS FOR A PARTICULAR PURPOSE.**

Any oral or written statement concerning the products that is inconsistent with this Warranty shall be of no force or effect. The sole purpose of this remedy is to provide the Customer with the replacement (with substantially similar new or refurbished equipment) or repair of nonconforming products, or a credit or a refund of a portion of the purchase price for such products in the manner provided herein. This exclusive remedy shall not be deemed to have failed of its essential purpose so long as FNA is willing and able to repair or replace the non-conforming products or credit or refund a portion of the purchase price thereof in the manner provided herein. (j) This Warranty extends only to Customers purchasing the products directly from FNA. This Warranty applies only to Products installed and operated within the contiguous United States of America and Canada. This Warranty is not transferable. Any legal proceeding against FNA relating to items sold hereunder must be commenced within one year of the expiration of the applicable warranty period.

7. **AVAILABILITY OF CONSUMABLES AND SPARE PARTS.** Consumables and spare parts for Products carrying the FOSS brand name can be delivered until 7 years after production of the Product has stopped. Consumables and spare parts for Products supplied by FNA but not carrying the FOSS brand name, are covered by the original manufacturer's policy, if any.

8. **LIMITATION OF DAMAGES. IN NO EVENT SHALL FNA BE LIABLE TO CUSTOMER OR ANY THIRD PARTY FOR ANY INDIRECT, SPECIAL, CONSEQUENTIAL OR INCIDENTAL DAMAGES, INCLUDING WITHOUT LIMITATION, LOST PROFITS ARISING OUT OF THE USE OF THE PRODUCTS OR CAUSED BY ANY DEFECT, FAILURE OR MALFUNCTION OF THE PRODUCTS WHETHER FOR BREACH OF ANY WARRANTY, FOR NEGLIGENCE, ON THE BASIS OF STRICT LIABILITY, OR OTHERWISE. IN NO EVENT SHALL FNA BE LIABLE TO CUSTOMER FOR MORE THAN THE ORIGINAL PURCHASE PRICE OF THE PRODUCT GIVING RISE TO A WARRANTY CLAIM.**

9. **SOFTWARE.** (a) License. FNA hereby grants to Customer a non-exclusive, non-transferable, and non-sublicensable license to the FNA software and written documentation supplied hereunder such as operating manuals, preventive maintenance manuals and drawings (the "Licensed Materials"). Third party software supplied by FNA with the product shall be governed by such third party's terms. The license to the Licensed Materials by FNA does not convey any license separate from the product, other than to use the product in the manner in which it was intended by FNA when it was sold by FNA to Customer. Software supplied by FNA shall be used only on the specific product with which it was supplied. Title to the Licensed Materials shall remain with FNA, notwithstanding anything to the contrary herein. This license does not extend to the use of FNA's patented or otherwise proprietary methods or processes in product not purchased from or supplied by FNA or in any product which has been substantially altered by Customer or any third party without the prior approval of FNA. Use of the software shall consist either of copying any portion of the program from storage units or media into the CPU, or the processing of data with the program, or both. Customer agrees to comply with any other restrictions on use of the software which may be promulgated by FNA and provided with the software. (b) Restrictions on Use. Without limiting the generality of the foregoing, Customer shall not and shall not authorize any other person to (i) attempt to reverse engineer, decompile or disassemble the software or any portion thereof, (ii) otherwise attempt to determine underlying source code for the software, (iii) use the software to operate the products in connection with any attempt to (1) discover and/or replicate the functional characteristics, qualities or capabilities of the products or the software or (2) compare the products to any competing products, (iv) use the software except to operate the products in accordance with their intended use, or (v) use the software to operate the product if the product has been materially altered. (c) Limitation of License. No licenses or rights are granted except as set forth herein or in any separate FNA software or program license agreement. Any license to use FNA supplied software and the software may not be assigned by Customer, without FNA's prior written consent. (d) Copies. Except for backup purposes, Customer shall not copy or duplicate, or permit anyone else to copy or duplicate, in any manner, any physical or magnetic version of FNA supplied machine readable software. Customer shall not copy or duplicate any printed materials related to and furnished with FNA supplied machine-readable software. Customer shall secure and protect the software, and each copy thereof, from unauthorized copying or disclosure. (e) Limited Warranty and Disclaimer regarding Software; Remedies. Software provided hereunder (exclusive of upgrades) is warranted for the same period of time as the standard warranty period for the product to which the software relates so long as it and the related product are operated in accordance with applicable specifications and under normal use. FNA DOES NOT WARRANT THAT ANY SOFTWARE IS FREE OF ERRORS OR "BUGS". FNA MAKES NO WARRANTY, EXPRESS OR IMPLIED, WITH RESPECT TO THE SOFTWARE AND SPECIFICALLY DISCLAIMS THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. In the event any software fails to comply with the warranty set forth in this section, FNA's sole obligation, and Customer's sole remedy, shall be for FNA to exert commercially reasonable efforts to correct any such defect and to supply Customer with a corrected version within a reasonable time after Customer notifies FNA in writing of the defect.

10. **PRODUCT SPECIFICATIONS.** Customer should refer to the applicable FNA product literature for detailed specifications for the item(s) sold hereunder. FNA may at any time change the specifications and descriptions of any items without notice to Customer, but will endeavor to complete all accepted purchase orders in accordance with the specifications prevailing at the time Customer's order was accepted.

11. **PROPRIETARY RIGHTS CONFLICTS.** FNA may discontinue deliveries of any instrument or part the manufacture, sale and /or use of which, in FNA's opinion, could infringe upon a patent, trade secret or other proprietary right to which FNA does not have a valid license.

12. **SECURITY INTEREST.** Customer hereby grants FNA a security interest in the products to secure Customer's obligations under this agreement.

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FOSS North America

13. **FORCE MAJEURE.** FNA shall not be responsible for delay or failure of delivery due to war, unavailability of freight carriers, acts of God, labor disruptions or other circumstances beyond its reasonable control.

14. **ENFORCEMENT EXPENSES.** If Customer refuses to accept the items sold hereunder, defaults in payment, or otherwise defaults, Customer shall pay all attorney fees, court costs, and other out-of-pocket expenses incurred by FNA to enforce its rights hereunder.

15. **MISCELLANEOUS.** This transaction and all terms and conditions herein shall be governed by the internal laws of the State of Minnesota. All changes in the terms and conditions of this agreement shall be in writing and signed by duly authorized representatives of both parties. Customer shall not assign any portion of its interest herein. Customer and FNA agree that the sale of goods to which these terms apply shall not be governed by the United Nations Convention on Contracts for the International Sale of Goods. This Agreement shall not be modified, supplemented, qualified, or interpreted by any trade usage or prior course of dealing not made a part of this Agreement by its express terms. All terms and conditions shall be binding upon and insure to the benefit of the parties, their respective employees, agents, and successors. If any portion of this agreement is held to be either unlawful or unenforceable in any respect, such portion of the agreement shall not affect other provisions or applications which can be given effect, and the parties' agreement shall be construed as if the unlawful or unenforceable portion of the agreement had not been contained herein. FNA's remedies expressed herein shall be cumulative and in addition to any other remedies available at law, in equity or otherwise.

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8091 Wallace Road
Eden Prairie, MN 55344

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Fax 952 974 9823

E-mail info@fossnorthamerica.com
Web www.fossnorthamerica.com

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From: [Spencer Swayze](#)
To: [Bill Rooney](#)
Cc: [Bonnie Hames](#)
Subject: October 10th Visit - Bonnie Hames
Date: Saturday, September 29, 2007 12:31:21 AM

Bill,

I hope this message finds you well. I wanted to touch base to see if you would be available to meet with Bonnie Hames and Walter Nelson (Produce Development Manager) on October 10th to discuss the composition-conversion lab and program. They will be in College Station for a visit to introduce Ceres to a class. If not, we can discuss additional dates for a visit. I have cc'ed Bonnie and Walter on this message so that they can follow-up with you to discuss the details. Bonnie and Walter are very much looking forward to seeing the sorghum in the field.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

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From: [Walter Nelson](#)
To: wlr@tamu.edu
Cc: [Bonnie Hames](#); jmullet@tamu.edu
Subject: October 10th Visit
Date: Friday, October 05, 2007 8:12:03 AM

Bill,

Bonnie and I are looking forward to meeting with you and John next week and have been making arrangements for our trip over there on the 9th and 10th. We are indeed speaking at the seminar at 4pm on Wednesday, but the rest of the day is open so we will be happy to meet with you at a time convenient for you. I may need to meet briefly with someone Peter is getting in contact with, but that is TBD and I will schedule that around our discussions.

We were thinking to fly in on Tuesday and were wondering if you and John would be available for dinner Tuesday night. Wednesday night would also be an option depending on your availability.

Best regards,

Walter

Walter E Nelson
Product Manager
Ceres, Inc.
(805)376-6548

From: Spencer Swayze
Sent: Monday, October 01, 2007 9:01 PM
To: Bonnie Hames; Walter Nelson
Subject: FW: October 10th Visit - Bonnie Hames

Boonie/Walter,

I will leave it up to you guys to follow-up with Bill regarding your plans in College Station.

Thanks!

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

-----Original Message-----

From: Bill Rooney [<mailto:wlr@tamu.edu>]
Sent: Monday, October 01, 2007 7:28 PM
To: Bonnie Hames
Cc: Spencer Swayze; 'John Mullet'; Peter Mascia

Subject: RE: October 10th Visit - Bonnie Hames

Bonnie:

I visited with Pete this afternoon about composition analysis and setting up an evaluation lab. It became obvious that we need to visit when you are in College Station next week. As of right now, October 10 is completely open (I assume that you folks are the seminar at 4:00 pm), so just advise me of your availability. I'm sure that John M. will want to participate in this meeting; I've copied him on it as well.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Spencer Swayze [mailto:sswayze@ceres-inc.com]
Sent: Monday, October 01, 2007 9:30 AM
To: Bill Rooney
Cc: Bonnie Hames
Subject: RE: October 10th Visit - Bonnie Hames

Thanks Bill.

I should also not that Walter Nelson's title is "Product Development Manager" instead of "Produce Development Manager." Sorry about the mistype. I look forward to speaking with you later today.

Thanks!

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

-----Original Message-----

From: Bill Rooney [mailto:wlr@tamu.edu]
Sent: Sunday, September 30, 2007 8:07 PM
To: Spencer Swayze
Cc: Bonnie Hames
Subject: RE: October 10th Visit - Bonnie Hames

Spencer (and Bonnie)

I will be in College Station and will have time to visit with you. Just let me know what

time and where we should meet.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Spencer Swayze [mailto:sswayze@ceres-inc.com]

Sent: Saturday, September 29, 2007 12:32 AM

To: Bill Rooney

Cc: Bonnie Hames

Subject: October 10th Visit - Bonnie Hames

Bill,

I hope this message finds you well. I wanted to touch base to see if you would be available to meet with Bonnie Hames and Walter Nelson (Produce Development Manager) on October 10th to discuss the composition-conversion lab and program. They will be in College Station for a visit to introduce Ceres to a class. If not, we can discuss additional dates for a visit. I have cc'ed Bonnie and Walter on this message so that they can follow-up with you to discuss the details. Bonnie and Walter are very much looking forward to seeing the sorghum in the field.

Best regards,

Spencer P. Swayze
Manager of Business Development
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From: [Spencer Swayze](#)
To: [John Mullet](#); [Bill Rooney](#)
Cc: [Peter Mascia](#); [Steven Bobzin](#); [Bonnie Hames](#)
Subject: Pre-proposal
Date: Friday, July 06, 2007 11:53:54 AM
Attachments: [Biotechnological Improvement of Switchgrass-12-19.doc](#)

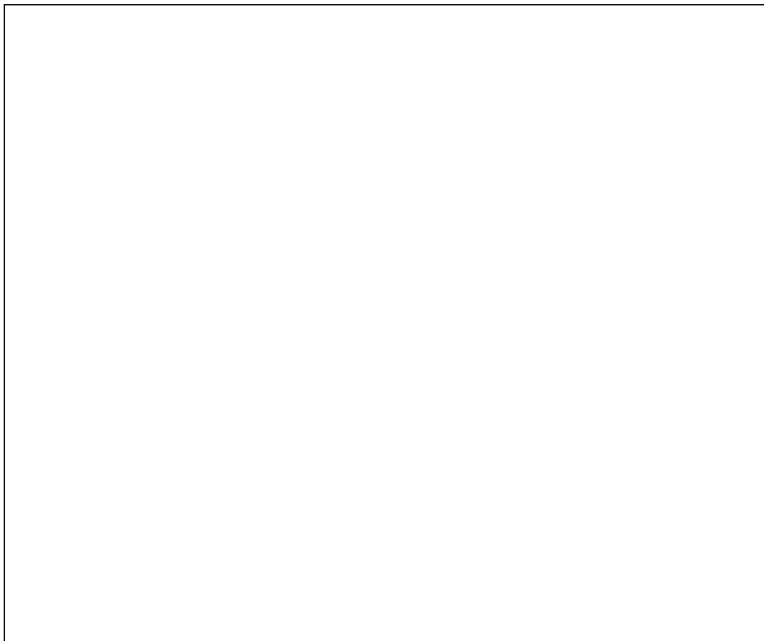
John & Bill,

Please find attached for your review the pre-proposal that was discussed during our call this morning. Please feel free to contact me if you have any questions or comments. We look forward to working with you on this project.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

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[illegible][illegible]

From: [Spencer Swayze](#)
To: wlr@tamu.edu; John Mullet
Cc: [Peter Mascia](#); pschuerman@tamu.edu; [Denichiro Otsuga](#); [Emily Heaton](#)
Subject: Project Plan - Technical Discussion Teleconference
Date: Friday, February 16, 2007 2:01:14 PM
Attachments: [TAMU Sorghum project revised 02.16.07.xls](#)

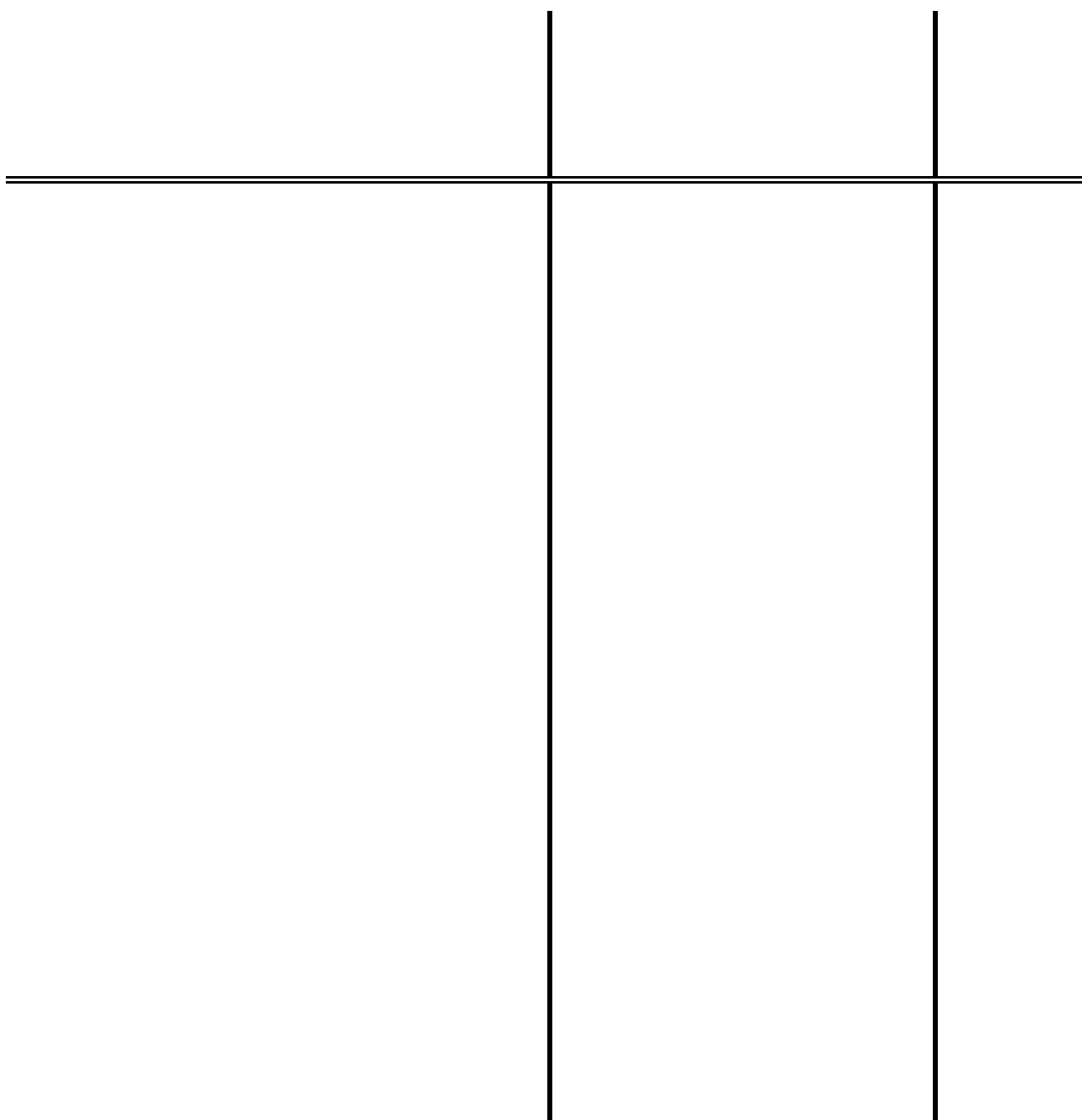
Bill,

Attached is an updated version of the project plan that you helped us work through during your visit. We would like to schedule a teleconference for a technical discussion on the program between you and Dr. Mullet (if schedule permits) and the Ceres team. I have copied Peter Schuerman on this email as well so that he can help to organize efforts on your side. Please let us know if you have any preferred dates/times for this teleconference. We look forward to speaking with you soon.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

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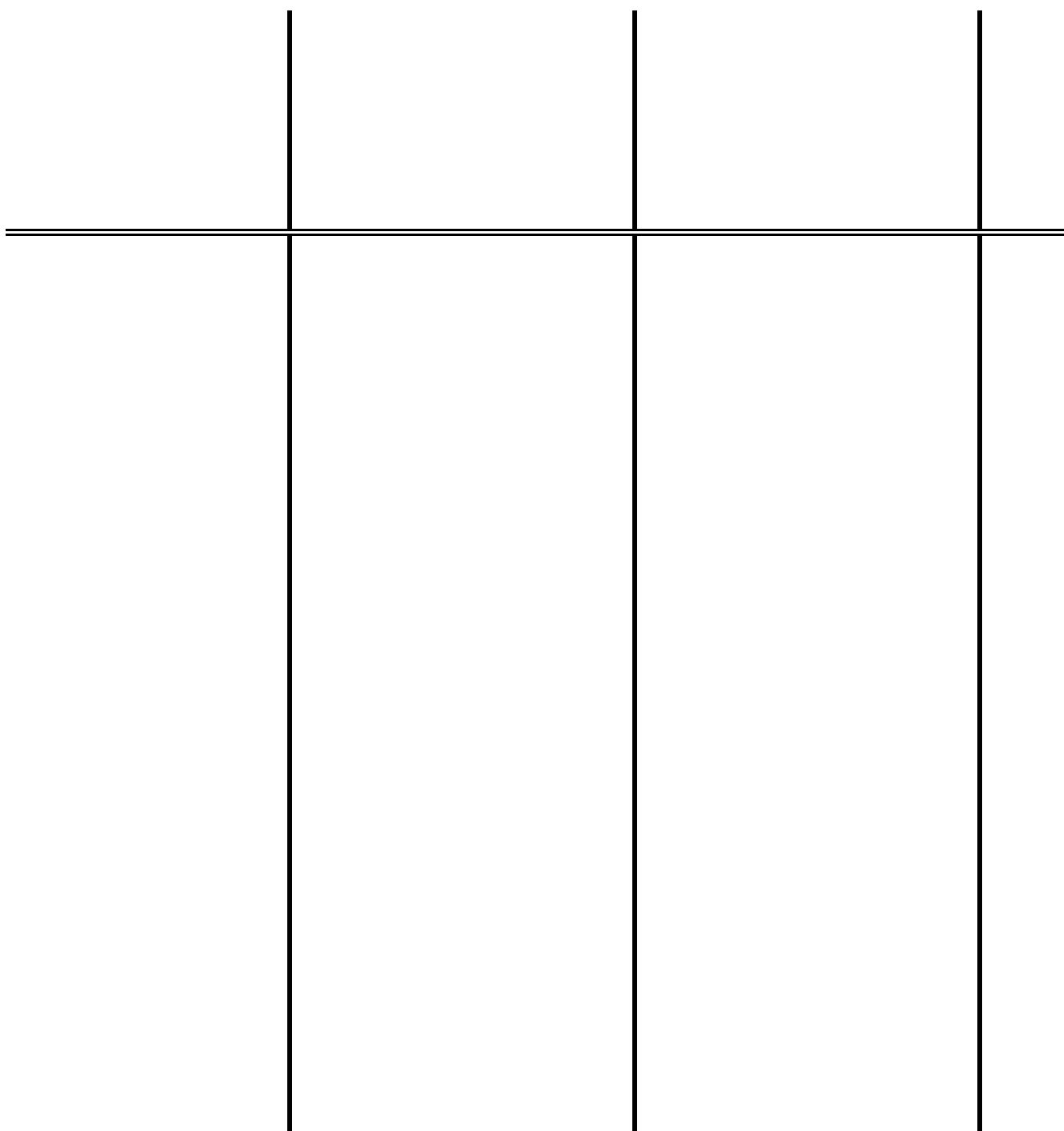


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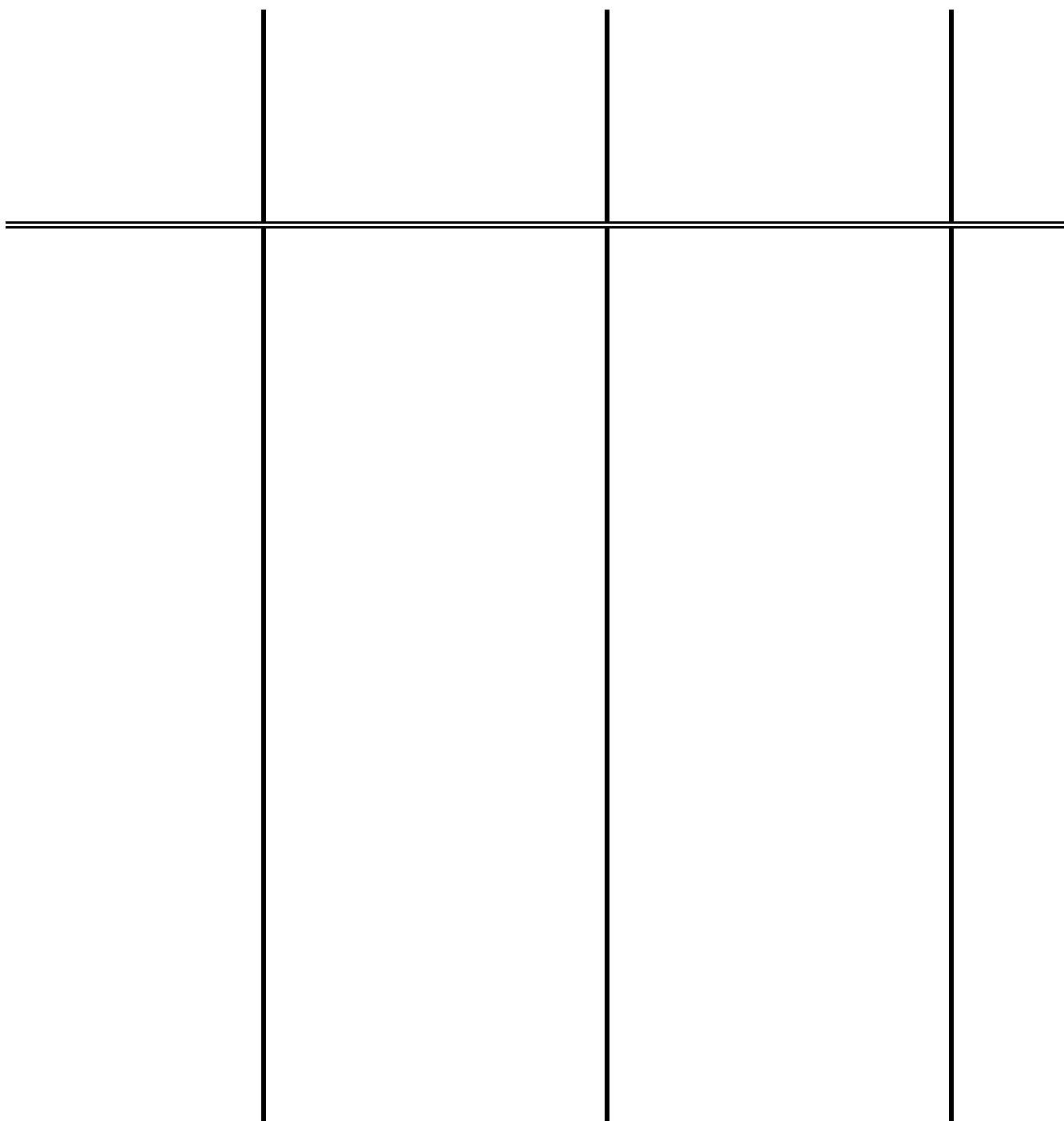
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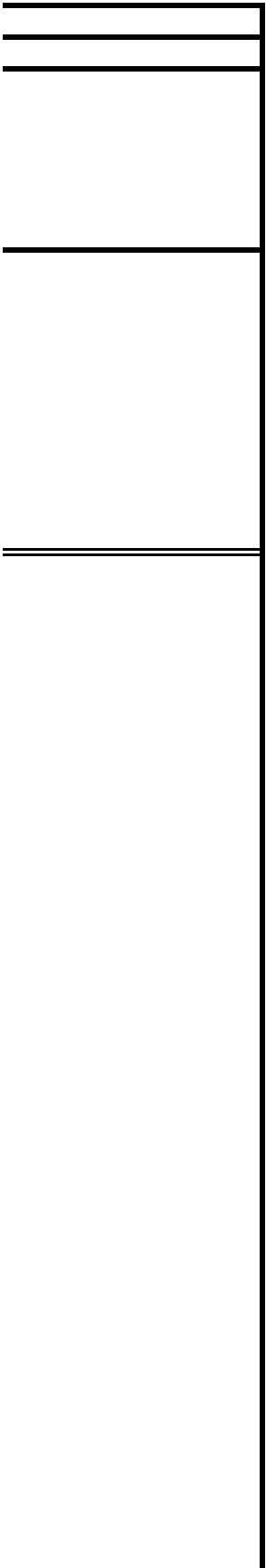
2

3

1

2

3



From: [Tanya Kruse](#)
To: [Bill Rooney](#); [John Mullet](#)
Cc: [Bonnie Hames](#)
Subject: project timeline
Date: Wednesday, November 14, 2007 1:31:41 PM
Attachments: [Project Plan Gantt chart.doc](#)

Please look at the attached Project Plan timeline to see if it matches what you expect. If you think we need more or less detail, I'm open to suggestions. Thank you!

Tanya

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From: [Edgar Haro](#)
To: wlr@tamu.edu; [Peter Mascia](#)
Date: Saturday, December 29, 2007 11:13:20 AM
Attachments: [img009.jpg](#)

From: [Spencer Swayze](#)
To: [Bill Rooney](#)
Subject: RE: 29th Symposium
Date: Tuesday, April 24, 2007 2:30:59 PM

Bill,

Dinner sounds great for Sunday. I look forward to it. I will touch base with you about specific locations. Let me know if you have any suggestions. Thanks!

-----Original Message-----

From: "Bill Rooney" <wlr@tamu.edu>
Subj: RE: 29th Symposium
Date: Tue Apr 24, 2007 11:46 am
Size: 1K
To: "'Spencer Swayze'" <sseyze@ceres-inc.com>

Spencer:

I'm speaking on Sunday afternoon - John is a co-author on the paper, but he will not be there.

I'm going to stay somewhere near the airport on Sunday evening as I leave early on Monday morning, but we could meet for dinner before I head back to the airport.

Let me know.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Spencer Swayze [<mailto:sseyze@ceres-inc.com>]
Sent: Tuesday, April 24, 2007 7:30 AM
To: John Mullet; William Rooney; bmccutchen@tamu.edu;
pschuerman@tamu.edu
Subject: 29th Symposium

John & Bill,

I saw your names on a presentation at the 29th Symposium next week. I was curious if you and anyone else from TAMUS would be available for dinner on Sunday evening. I look forward to seeing you next week.

Best regards,

Spencer Swayze
(805) 407-8799

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From: [Spencer Swayze](#)
To: [Bill Rooney](#)
Subject: RE: Agreement
Date: Sunday, October 14, 2007 11:13:41 PM

Bill,

Thanks for the quick response. How about a call sometime tomorrow? I am traveling this week on the east coast, but will be available. Let me know what time will work for you. I look forward to speaking with you tomorrow.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

-----Original Message-----

From: Bill Rooney [<mailto:wlr@tamu.edu>]
Sent: Sunday, October 14, 2007 7:29 PM
To: Spencer Swayze
Subject: RE: Agreement

Spencer:

Weird - I'm working on it now. What is on paper looks good, I should have it ready to send out tomorrow - but I've thought of another

If you have time now give me call
I'm at the office. Or I'll be in the office in the morning tomorrow.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Spencer Swayze [<mailto:sswayze@ceres-inc.com>]
Sent: Sunday, October 14, 2007 9:12 PM
To: William Rooney
Subject: Agreement

Bill,

Will you have time to chat sometime on Monday or Tuesday regarding the consulting agreement? Please let me know. I look forward to speaking with you again soon.

Best regards,

Spencer Swayze

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From: [Spencer Swayze](#)
To: [Bill Rooney](#)
Subject: RE: Agreement
Date: Monday, October 22, 2007 11:20:29 AM

Bill,

I wanted to give you an update on this. Remy has created signature versions and they are in the process of being signed internally. We will send you two clean copies to sign with return details. I look forward to speaking with you again soon.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
www.ceres.net

-----Original Message-----

From: Bill Rooney [<mailto:wlr@tamu.edu>]
Sent: Sunday, October 14, 2007 7:29 PM
To: Spencer Swayze
Subject: RE: Agreement

Spencer:

Weird - I'm working on it now. What is on paper looks good, I should have it ready to send out tomorrow -

If you have time now give me call
I'm at the office. Or I'll be in the office in the morning tomorrow.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Spencer Swayze [<mailto:sswayze@ceres-inc.com>]
Sent: Sunday, October 14, 2007 9:12 PM
To: William Rooney
Subject: Agreement

Bill,

Will you have time to chat sometime on Monday or Tuesday regarding the consulting agreement? Please let me know. I look forward to speaking with you again soon.

Best regards,

Spencer Swayze

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From: [Steven Thomas](#)
To: [Bill Rooney](#)
Cc: [John Mullet](#); [Bonnie Hames](#); [Cory Christensen](#); [Peter Mascia](#)
Subject: RE: biomass sample processing at TAMU
Date: Wednesday, November 28, 2007 1:38:54 PM

Bill and John,

Bonnie is out sick today, but I'm going to take a stab at this in her absence and let her correct me later. Maybe she'll be up to doing some email this afternoon. I think I can get fairly close to the mark in most cases. See my replies below.

Call me when you've had time to consider.

Regards, Steve
805-376-6514

-----Original Message-----

From: Bill Rooney [<mailto:wlr@tamu.edu>]
Sent: Wednesday, November 28, 2007 6:49 AM
To: Steven Thomas
Cc: 'John Mullet'
Subject: RE: biomass sample processing at TAMU

If you want, give me a call this week and we can discuss, once I have this input, I can give you a realistic number.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Steven Thomas [<mailto:sthomas@ceres-inc.com>]

Sent: Monday, November 26, 2007 5:22 PM

To: Bill Rooney

Subject: biomass sample processing at TAMU

Importance: High

Hi Bill,

Hope your Turkey Day was great! I guess we'll see you here in a couple of weeks, eh?

Regards, Steve

Steven R. Thomas, Ph.D.
Director of Bioproducts
Ceres, Inc.
1535 Rancho Conejo Blvd.
Thousand Oaks, CA 91320

ph: (805) 376-6514

cell: (805) 807-6412
email: sthomas@ceres-inc.com
web: <http://www.ceres.net>

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From: [Steven Thomas](#)
To: [Bill Rooney](#)
Cc: [John Mullet](#); [Bonnie Hames](#); [Cory Christensen](#); [Peter Mascia](#)
Subject: RE: biomass sample processing at TAMU
Date: Wednesday, November 28, 2007 1:38:54 PM

Bill and John,

Bonnie is out sick today, but I'm going to take a stab at this in her absence and let her correct me later. Maybe she'll be up to doing some email this afternoon. I think I can get fairly close to the mark in most cases. See my replies below.

Call me when you've had time to consider.

Regards, Steve
805-376-6514

-----Original Message-----

From: Bill Rooney [<mailto:wlr@tamu.edu>]
Sent: Wednesday, November 28, 2007 6:49 AM
To: Steven Thomas
Cc: 'John Mullet'
Subject: RE: biomass sample processing at TAMU

If you want, give me a call this week and we can discuss, once I have this input, I can give you a realistic number.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Steven Thomas [<mailto:sthomas@ceres-inc.com>]

Sent: Monday, November 26, 2007 5:22 PM

To: Bill Rooney

Subject: biomass sample processing at TAMU

Importance: High

Hope your Turkey Day was great! I guess we'll see you here in a couple of weeks, eh?

Regards, Steve

Steven R. Thomas, Ph.D.
Director of Bioproducts
Ceres, Inc.
1535 Rancho Conejo Blvd.
Thousand Oaks, CA 91320

ph: (805) 376-6514

cell: (805) 807-6412
email: sthomas@ceres-inc.com
web: <http://www.ceres.net>

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From: [Bonnie Hames](#)
To: [Steven Thomas](#); [Bill Rooney](#)
Cc: [John Mullet](#); [Cory Christensen](#); [Peter Mascia](#)
Subject: RE: biomass sample processing at TAMU
Date: Thursday, November 29, 2007 11:00:47 AM

I'm still home sick, but glad to see that we're making progress. I have no changes or additions to steve's replies,

Bonnie

Bonnie R. Hames, Ph.D.
Sr. Manager, Chemistry
Ceres, Inc.
1535 Rancho Conejo Blvd.
Thousand Oaks, CA 91320
phone: 1-805-376-6504 x1144
email: bhames@ceres-inc.com
fax: 1-805-498-6215

-----Original Message-----

From: Steven Thomas
Sent: Wednesday, November 28, 2007 11:39 AM
To: 'Bill Rooney'
Cc: 'John Mullet'; Bonnie Hames; Cory Christensen; Peter Mascia
Subject: RE: biomass sample processing at TAMU

Bill and John,

Bonnie is out sick today, but I'm going to take a stab at this in her absence and let her correct me later. Maybe she'll be up to doing some email this afternoon. I think I can get fairly close to the mark in most cases. See my replies below.

Call me when you've had time to consider.

Regards, Steve
805-376-6514

-----Original Message-----

From: Bill Rooney [<mailto:wlr@tamu.edu>]
Sent: Wednesday, November 28, 2007 6:49 AM
To: Steven Thomas
Cc: 'John Mullet'
Subject: RE: biomass sample processing at TAMU

Steve:

We have been determining price for processing samples for Ceres, and I

need you to answer a few more questions to get a more accurate estimate.

If you want, give me a call this week and we can discuss, once I have this input, I can give you a realistic number.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Steven Thomas [<mailto:stthomas@ceres-inc.com>]
Sent: Monday, November 26, 2007 5:22 PM
To: Bill Rooney
Subject: biomass sample processing at TAMU
Importance: High

Hi Bill,

Hope your Turkey Day was great! I guess we'll see you here in a couple of weeks, eh?

Regards, Steve

Steven R. Thomas, Ph.D.
Director of Bioproducts
Ceres, Inc.
1535 Rancho Conejo Blvd.
Thousand Oaks, CA 91320

ph: (805) 376-6514
cell: (805) 807-6412
email: sthomas@ceres-inc.com
web: <http://www.ceres.net>

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From: [Peter Mascia](#)
To: [Bill Rooney](#)
Cc: [Avant, Bob](#); [McCutchen, Bill](#)
Subject: RE: Ceres" Sorghum
Date: Monday, November 26, 2007 2:57:50 PM

Thanks Bill. I hope you had a nice thanksgiving break. I'm sure the football game made it better.

This looks like an interesting opportunity. We will review internally it and discuss how to proceed. It seems likely that we will want to meet with them.

We'll be back to you soon.

Regards,

Pete

Peter Mascia, Ph.D.
Vice President of Product Development
Ceres, Inc.
1535 Rancho Conejo Boulevard
Thousand Oaks, CA 91320
Tel: (805) 376-6511
Fax: (805) 376-6549
www.ceresbiotechnology.com

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From: Bill Rooney [mailto:wlr@tamu.edu]
Sent: Monday, November 26, 2007 9:09 AM
To: Peter Mascia
Cc: 'Avant, Bob'; 'McCutchen, Bill'
Subject: FW: Ceres' Sorghum

Pete:

Regards,

Bill

Dr. William L. Rooney

Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: piero.ottonello@gruppomg.com [mailto:piero.ottonello@gruppomg.com]
Sent: Sunday, November 25, 2007 1:47 PM
To: wlr@tamu.edu
Cc: cesar@tamu.edu
Subject: R: Ceres' Sorghum

Dear Dr Rooney,
I would like to confirm that we will be glad to meet you and/or Ceres's people.

Please let us know if this is possible. We might have the chance to be in USA by the middle of December.

Looking forward to your reply
Best regards

Piero Ottonello
R&D Application Projects Europe
M&G Group
piero.ottonello@gruppomg.com
Phone: +39 0131-882811
Mob: +39-348-4953664
Fax: +39 0131-860491

Da: Ottonello Piero - RI
Inviato: mar 20/11/2007 10.29
A: wlr@tamu.edu
Oggetto: R: Ceres' Sorghum

Dear Dr Rooney,
as anticipated to Dr Granda (see mails below), we're very interested at the developments ongoing at Texas A&M/Ceres on high yield sorghum.
Please, let us know if we had arrange a meeting with Texas A&M or with Ceres.

In case we will meet in Texas, I will very glad to meet you personally and visit the faculties.
Looking forward to your reply.
Best regards
Piero

-----Messaggio originale-----

Da: Cesar B. Granda [<mailto:Cesar.Granda@chemail.tamu.edu>]
Inviato: lunedì 19 novembre 2007 20.08
A: Ottonello Piero - RI; wlr@tamu.edu
Oggetto: Re: Ceres' Sorghum

Piero,

It was very nice to meet you in Geneva as well. The person you should contact is Dr. William Rooney, who is the main researcher on sorghum here at Texas A&M. He will then put you in contact with the right persons so that

your company can arrange/negotiate a relationship with Texas A&M/Ceres and thus move forward with the commercialization of high-yield sorghum.

They can also arrange your visit to Texas A&M. Your visit could include both their agricultural facilities as well as our engineering facilities.

Dr. Rooney's contact information follows:

Dr. William L. Rooney
370 Olsen Blvd.
College Station, TX 77843-2474
Phone: 979-845-2151
wlr@tamu.edu

Thanks,

Cesar

-----Original Message-----

From: <piero.ottonello@gruppomg.com>

To: <cesar@tamu.edu>

Date: Mon, 19 Nov 2007 14:38:31 +0100

Subject: Ceres' Sorghum

Dear Cesar,

first of all I would like to thank you very much for the great introduction on II gen bioethanol, given at Geneva conference. Your presentations represents an extensive source of data, very suitable to provide a benchmark for our research.

We are planning a trip to the USA in December and we can use the occasion of meeting there and of visiting your facilities.

Looking forward to your reply and to discussing this opportunity with the contact you will provide.

Best regards

Piero Ottonello

R&D Application Projects Europe

M&G Group

piero.ottonello@gruppomg.com

Phone: +39 0131-882811

Mob: +39-348-4953664

Fax: +39 0131-860491

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