

From: [Bill Rooney](#)
To: ["Denichiro Otsuga"](#)
Subject: RE: Ceres, Inc.
Date: Thursday, November 16, 2006 10:35:00 AM

Denny:

The week of Jan 22nd is the best for me. Should I expect to spend a day at Ceres? Is there any need for a longer visit?

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Denichiro Otsuga [mailto:dotsuga@ceres-inc.com]
Sent: Wednesday, November 15, 2006 3:19 PM
To: wlr@tamu.edu; jmullet@tamu.edu
Cc: Peter Mascia; Clint Johnson; McCutchen, Bill; Spencer Swayze
Subject: RE: Ceres, Inc.

Dear Bill and John,

It appears best time to invite you two (separately) will be next year (January).

Bill,
I will start checking availability for the January dates you indicated and get back to you.

John,
If you could let me know your available dates, I would appreciate it.

Thank you,

Denny

Denichiro (Denny) Otsuga, Ph.D.
Manager of Technology Acquisition and Licensing
Ceres, Inc.
1535 Rancho Conejo Blvd.
Thousand Oaks, CA 91320

TEL: 805-376-6504 Ext. 1145
Email: dotsuga@ceres-inc.com
Web: www.ceresbiotechnology.com

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-----Original Message-----

From: Denichiro Otsuga
Sent: Friday, November 10, 2006 10:59 AM
To: 'wlr@tamu.edu'; 'jmullet@tamu.edu'
Cc: Peter Mascia; Clint Johnson; 'McCutchen, Bill'; Spencer Swayze
Subject: RE: Ceres, Inc.

Professors Mullet and Rooney,

It was nice to meet both of you last Wednesday. As we discussed, we would like to invite you two to our facility. I understand that the holiday season is upon us and scheduling may be difficult but if you could let me know your schedule for December and January, I can start looking for the open dates that will fit your schedule on my end.

If you have any questions regarding the visits, please do not hesitate to contact me.

Sincerely,

Denny

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-----Original Message-----

From: Spencer Swayze
Sent: Friday, November 10, 2006 9:38 AM
To: McCutchen, Bill
Cc: 'wlr@tamu.edu'; 'jmullet@tamu.edu'; Peter Mascia; Denichiro Otsuga; Clint Johnson
Subject: Ceres, Inc.

Bill,

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I will follow-up with you over the next couple of weeks to learn the results of your internal discussions and to set-up an additional teleconference or additional meeting. In the meantime, please feel free to contact me if you have any questions or have ideas on when or how we can proceed. Thank you again for your time. I look forward to speaking with you again soon.

Best regards,

Spencer P. Swayze
Manager of Business Development
Ceres, Inc.
sswayze@ceres-inc.com
Office: (805) 376-6508
Mobile: (805) 407-8799
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From: [Bill Rooney](#)
To: ["Denichiro Otsuga"](#)
Subject: RE: Ceres, Inc.
Date: Friday, November 10, 2006 3:24:00 PM

Denny:

Thanks for the note. I would certainly be interested in visiting your facility. Are you looking for both John and I to visit at the same time? That may make scheduling a little more difficult, but I'm open to whatever you folks prefer.

After Thanksgiving, the only time that I have for a visit would be the week of Nov 27th.
In January, I am open Jan 10-12, 18-19, and the week of Jan 22nd.

Let me know and we can settle on dates and see what develops.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
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979 862-1931 (fax)

-----Original Message-----

From: Denichiro Otsuga [mailto:dotsuga@ceres-inc.com]
Sent: Friday, November 10, 2006 12:59 PM
To: wlr@tamu.edu; jmullet@tamu.edu
Cc: Peter Mascia; Clint Johnson; McCutchen, Bill; Spencer Swayze
Subject: RE: Ceres, Inc.

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If you have any questions regarding the visits, please do not hesitate to contact me.

Sincerely,

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I will follow-up with you over the next couple of weeks to learn the results of your internal discussions and to set-up an additional teleconference or additional meeting. In the meantime, please feel free to contact me if you have any questions or have ideas on when or how we can proceed. Thank you again for your time. I look forward to speaking with you again soon.

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From: [Bill Rooney](#)
To: ["Denichiro Otsuga"](#)
Subject: RE: Ceres, Inc.
Date: Thursday, November 16, 2006 4:10:00 PM

Denny:

Unless you folks want a full day and a second night is needed, I would prefer to leave in the late afternoon, rather than early the next morning.

Just let me know what days will work and I'll get it on my schedule.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
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-----Original Message-----

From: Denichiro Otsuga [mailto:dotsuga@ceres-inc.com]
Sent: Thursday, November 16, 2006 12:50 PM
To: Bill Rooney
Subject: RE: Ceres, Inc.

Bill:

Thank you for your reply.

Because of the distance between TX and CA, it will be at least a two-day event for you. First day, we will fly you in then may be a dinner with people. Second day, we would like you to present a seminar which is open to everybody at Ceres followed by meetings with the selected people either individually or in a small group. We can then put you on a late-afternoon flight back to TX.

If you prefer, we could keep you for the entire second day and put you on the flight in the morning of the third day to TX but it will make it a three-day event for you.

I have asked senior managements if we want longer meeting or not but do you have a preference in travel schedule?

Please let me know,

Denny

-----Original Message-----

From: Bill Rooney [mailto:wlr@tamu.edu]
Sent: Thursday, November 16, 2006 8:36 AM
To: Denichiro Otsuga
Subject: RE: Ceres, Inc.

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From: [Bill Rooney](#)
To: ["Spencer Swayze"](#); ["bmccutchen@tamu.edu"](mailto:bmccutchen@tamu.edu)
Cc: ["Clint Johnson"](#)
Subject: RE: Follow-up
Date: Monday, October 09, 2006 6:37:00 PM

Spencer, Bill

IF you need me to attend this meeting next week, I would request that it be on the morning of Tuesday October 17. I will be returning to CS on the evening of the 16th and will be leaving on the evening of the 17th. Please advise so that I can set my calendar as soon as possible.

Regards,

Bill

Dr. William L. Rooney
Sorghum Breeding and Genetics
Department of Soil & Crop Science
Texas A&M University
2474 TAMU
College Station, Texas 77843-2474
979 845 2151 (phone)
979 862-1931 (fax)

-----Original Message-----

From: Spencer Swayze [mailto:sswayze@ceres-inc.com]
Sent: Friday, October 06, 2006 5:31 PM
To: bmccutchen@tamu.edu
Cc: wlr@tamu.edu; Clint Johnson
Subject: Follow-up

Bill,

I hope this message finds you well. I wanted to follow-up to our discussion yesterday. Our legal counsel is reviewing the NDA and we should have a version ready by Tuesday. In terms of having our colleagues meet at the USDA/DOE meeting next week, it may be difficult as only one person from Ceres will be attending due to other scheduling conflicts. However, I spoke with our Vice President of Product Development and we would like to make a trip to Texas to visit you and your team to discuss the sorghum germplasm and other possible collaborative activities between Texas A&M and Ceres, Inc. We would like to visit College Station on October 16th or 17th. Please let me know if you will be available on either of those dates. We would also like to invite you to visit Ceres in the near future, so please let us know when a visit would be appropriate. I will plan to follow-up with you on Tuesday of next week.

Best regards,

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